



better homes and better
services for better lives


Acis Group Limited

Annual Report and Financial Statements

Year Ended 31 March 2023

Company No: 03593345

Acis Group in numbers



6,629
Homes



294
Colleagues
(average FTE over the year)



£40.1m
Turnover



1,131
Student bedspaces



100
New Homes Completed



£5m
Net Surplus



26
Local authorities



£14.2m
Investment in new homes



76%
Overall customer satisfaction

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Board Members, Executive Officers, Advisors and Bankers

Board:

Chair Kathryn Smart

Vice Chair Carole Hodson

Other Members Mike Kay
Graham Ward
Nigel Whitaker
Ronan O'Hara
Paul Satchwell
Bruce Kerr
Julie Haywood
Paul Wilkin

Please see pages 37-39 for board appointment and resignations

Executive officers:

Chief Executive Greg Bacon
Finance Director Adrian Chamberlain
Director for Customer Excellence Paul Woollam
Director of Property Services Mark Jones
Company Secretary Catherine Kelly

Registered numbers:

Registered as a private company limited by guarantee under the Companies Act 2006, No. 03593345

Registered as a charity with The Charity Commission, No. 1141067

Registered by the Regulator for Social Housing, No. L4229

Registered office: Acis House
Bridge Street
Gainsborough
Lincolnshire
DN21 1GG
www.acisgroup.co.uk

External Auditor: Beevers and Struthers
Statutory Auditors
One Express
1 George Leigh Street
Manchester
M4 5DL

Solicitors: Trowers & Hamlins
3 Bunhill Row
London
EC1Y 8YZ

Forbes Solicitors
Rutherford House
4 Wellington Street
Blackburn, Lancashire
BB1 8DD

Devonshires
37 Temple Street
Birmingham
B2 5DP

Bankers: National Westminster Bank Plc
Leicester Customer Service Centre
Bede House
11 Western Boulevard
Leicester
LE2 7EJ

Chair's Statement

The year has been, without doubt, one filled with political and economic turbulence that has challenged the foundations of economic and financial stability that we have all grown accustomed to over recent years. Rocketing fuel costs, high levels of inflation, increased borrowing costs and a wider cost of living challenge are now synonymous with the events of the last financial year.

Despite the uncertainties and obvious challenges, Acis continued to thrive throughout the year – delivering improved services to our customers, growing and developing as an organisation. It's been another great but very busy year where we have had to adapt to significant changes whilst we continue to prepare for more.

This year has seen significant change on the Acis Group Board. With our chair and vice chair both approaching the end of their respective tenures in September 2023, they stepped down from their roles at the September 2022 annual general meeting. I was delighted to be appointed as the new chair and for Carole Hodson to be appointed as the new vice chair. We also welcomed two new substantive members during the year and started our trainee board member development programme in partnership with the Housing Diversity Network.

We have always known that our repairs service is a key provision for our customers, and a major contributor to our customer satisfaction. We started the transformation of our repairs service in earnest this year, introducing shift working patterns which makes our repairs service available from 8am to 8pm, seven days a week. We've also worked to modernise our repairs delivery, launching "Repairs on Demand" where operatives liaise directly with customers to diagnose repairs and make their own appointments. This provides a much more responsive service designed to meet customers' needs. Together, these changes have increased our repairs satisfaction over the year. We were delighted when that hard work was recognised as the repairs team was awarded In House Maintenance Team of the Year as part of the Building Communities Awards – congratulations to everyone involved!

The social housing sector is still experiencing increased scrutiny over damp, mould and the quality of homes following tragic cases across the country, especially in relation to damp & mould in properties, and Acis welcomes the opportunity to learn from these and adopt policies and practices to ensure that we provide high quality, safe homes.

During the year the Board took the very difficult decision to close Acis HomePlus as we could no longer continue to financially support it. We did this with a heavy heart, as it's clear that those valuable services are still needed by parts of the community to enable vulnerable people to stay in their homes. However, our commitment to achieving Value for Money means

that sometimes we must make difficult decisions in order to protect the interests of our customers and the business in the long term.

Despite the closure of Acis HomePlus, our growth ambition to deliver on our charitable aims, and to provide more social investment in the communities we work in, has continued throughout the year.

We brought Community Learning in Partnership CIC (CLIP) into the Acis family in August. CLIP has been operating since 1995 and aims to widen participation in learning for people from rural, coastal and isolated communities. It works with young people and adults who are looking to refresh their skills – for personal development, family, higher education or work. CLIP is also committed to supporting people who have experienced mental health difficulties and complements Riverside Access and Training Centre CIC which we acquired in September 2020.

At the end of August, we brought Eione LLP to a close, ending the facilities management agreement for our student accommodation management. Since then, we've embarked on a process of integrating our student sites of Raleigh Park in Nottingham and The Trigon, in Sheffield into the group.

The organisational changes that have occurred throughout the year prompted us to take stock of our business activities and the way that Board has oversight. This resulted in us establishing a new Enterprise Committee to focus on our social and charitable purpose activities.

As we start the journey to net zero carbon, a Board-sponsored Asset Management Working Group was formed. The group is considering immediate actions to address hard to heat / hard to treat properties and develop a plan to deal with a number of properties rated at EPC "D" and below.

Throughout the year, the Board has received regular reports showcasing the excellent work we do around the "Your Voice" initiative. Your Voice is designed to not only ensure that we respond to customer demands, but also offer our customers the opportunity to be involved with the services we deliver and how we shape them.

We've also been working to prepare the organisation for the outcomes of the Social Housing White Paper, and greater emphasis on consumer standards. We are closely following the Social Housing (Regulation) Bill as it transits through Parliament.

Chairman's Statement Continued

We welcome the new regulation and are wholly supportive of the regulatory commitment to greater tenant involvement and say in shaping services. We have taken steps throughout the year to grow our tenant engagement, and offered opportunities for customer scrutiny. Board level involvement of customers has been challenging, however, we are maintaining our commitment and are ramping up activity to get people involved.

As we face the new financial year, we recognise the financial uncertainty that we have seen in the last year is likely to continue to affect both Acis and our customers. We will continue to closely monitor any impact on our business plan and respond accordingly whilst ensuring that we have appropriate signposting routes available to offer support to all of our customers.

So, as I reflect and look back on my first year as Chair, it's been both a challenging and rewarding year. I'm proud of the way that the whole team has continued to challenge the status quo, to embrace change positively and to work closer together to drive the business forward.



Kathryn Smart, Chair
July 2023

Operating and Financial Review and Strategic Report

Business overview

Acis Group Limited (Acis) is a diverse organisation with substantial diversity in our customers; our people; our physical locations and in the wide range of services that we offer across the Group. This is something we are proud of and we believe it enables us to adapt to our ever-changing operating environment, and to make noticeable improvements to our customers' lives.

Acis began life in 1999 out of the large-scale voluntary transfer of properties previously owned by West Lindsey District Council. Since then, the organisation has grown significantly. Today, we develop new homes, provide housing and related services, deliver community regeneration and provide training and employability support across 26 local authority areas.

We own and manage nearly 8,000 properties to rent or lease, including a growing portfolio of low-cost home ownership products and more than 1,100 student accommodation bed-spaces in Nottingham and Sheffield.

We deliver an active new development programme across our areas of operation, and we continue to invest in our existing estates and communities in order to improve both the quality of life of our customers and the long-term performance potential of our asset base.

We are a regional housing provider, but we are not prescriptive about how our area of operations is defined. We will consider opportunities in varied locations, the key being that they are viable both operationally and financially.

Group activities

Acis consists of a parent registered provider, Acis Group Limited, and eight subsidiaries, as follows:

- Acis Development Services Limited
- Acis Management Limited
- Prime Repairs and Maintenance Limited
- Acis HomePlus Limited
- Riverside Access and Training Centre Gainsborough CIC
- Community Learning in Partnership CIC
- Acis Properties Limited (Dormant)
- Eione LLP

Acis Group Limited is the main asset-holding entity of the Group, including all the Group's housing properties held for rent. Student accommodation management was delivered via Eione LLP; a 60 per cent owned joint venture with Derwent Facilities Management Limited until 31 August 2022, when we transferred the activity back into Acis. Repairs and maintenance activities were delivered via Prime Repairs and Maintenance Limited until 1 April 2022, when we also transferred this activity back into Acis. Acis HomePlus Limited provided home independence services on behalf of local authorities under Disabled Facilities Grant arrangements and to private customers until this activity ceased on 31 March 2023. Riverside Access and Training Centre and Community Learning in Partnership both provide a wide range of training opportunities to our customers and the wider communities. Other subsidiary entities provide services for specific activities carried out within the Group, primarily development services and commercial investments.

Our goals

At Acis, we want to create opportunities for people to have better lives through the provision of better homes and better services. Our corporate strategy aims to drive the organisation to achieve long-term success across four priority areas:

| | |
|---------------------------------|--|
| Priority 1: Customers | Provide the best possible service to the people in our communities. |
| Priority 2: Partnerships | Work with others to grow the service we offer and improve the lives of those living in our homes and the communities in which we work. |
| Priority 3: Growth | Grow our organisation, creating financial efficiency and strength to support more customers. |
| Priority 4: Efficiency | Ensuring we deliver a customer focused and efficient service that drives value for money through the way we work. |

Operating and Financial Review and Strategic Report (continued)

We are now approaching the end of our current strategy which set out our plans up to 2024 and we are busy planning exciting things for our new strategy.

In our current strategy we set out our ambition to become an organisation that provides more supportive products and services so that we can give help and support to those most vulnerable in society, helping them live better lives. The additions to the Group of Riverside Training and Community Learning in Partnership have helped us to deliver against this target, along with our ever increasing network of partners we are now able to offer wider services and support to our customers and those living in the wider communities in which we operate.

Above everything we want to provide a good service to all our customers, continue to look after their homes through delivering a fantastic repairs and maintenance service and ensuring their home is safe and secure. Throughout the year we have made significant improvements to our repairs and now offer a much more modern and flexible approach to ensure we provide the best possible service for our customers. These improvements have clearly been recognised by our customers through the transactional and perceptual satisfaction scores and feedback that they give us.

Whilst doing this we have continued to maintain our excellent track record for our property health and safety compliance ensuring that customers homes are safe and secure.

The financial strength of the organisation is the foundation that enables us to meet these objectives. We continue to drive up efficiency, cost effectiveness delivered through procurement and contract management, and a strongly commercial approach to our work.

Corporate priorities

Our corporate strategy sets out the strands of activity that we will undertake in support of our four corporate priority areas, these are set out in more detail below:

Priority 1: Our Customers

Our customers are our absolute priority. Everything we do is for the people we serve. We recognise that one size doesn't fit all. We need to adapt our approach to ensure all customers have access to the same high standard of service across the board.

Measure of success:

Increase customer satisfaction and then sustain it at a level above 90%

We will do this by:

- Ensuring our repairs service meets our customers' expectations.

- Involving our customers to design services they want and help us monitor performance.
- Giving our customers more choice in how they communicate with us through digital means such as texting and online services.
- Providing increased support for our customers – both online and face to face.
- Supporting our people to deliver better for our customers – both online and face to face.
- Being seen out and about in the communities where we work.

Operating and Financial Review and Strategic Report (continued)

Priority 2: Our Partnerships

Work with others to grow the service we offer and improve the lives of those living in our homes and the communities in which we work.

We know we cannot work alone to achieve our goals. Through partnership working, we aim to add real value to everyone who lives in our homes, the community and neighbourhood. Ultimately, we will work with others to enhance our service offering and improve the lives of those living in our homes.

Measure of success:

Develop new services to meet the demands and needs of our customers and communities. We aim for those services to be at least 10% of our turnover.

We will do this by:

- Building on our strategic links with local authorities.

- Implementing targeted and proactive stakeholder engagement and management for all areas we work.
- Continuing to develop relationships with sectors wider than housing to increase our offer for our customers.
- Developing our service offer to ensure we are supporting customers and the wider community.
- Supporting our people to build relationships and knowledge externally.

Priority 3: Our Growth

Grow our organisation, creating financial efficiency and strength to support more customers.

Growth is fundamental to our strategy. Our aspiration to grow not only provides more financial stability but it enables us to make a bigger impact on our charitable aims by helping more people.

Measure of success:

Increasing the number of homes we own or manage towards our target of 10,000. Develop 1,000 new homes.

We will grow by:

- Developing a range of different tenures including homes for low-cost rent, affordable home ownership and outright sale.
- Increasing our scale of operation to work in new areas further than we work now.

- Continuing with our new-build programme to develop more homes in areas where we see greatest need.
- Seeking opportunities for growth through stock purchases or swaps.
- Identifying opportunities for us to deliver more through strategic partnerships.
- Developing our service offering to ensure we are supporting customers and the wider community.
- Develop different types of homes that meet our customers' needs.
- Defining and delivering our support service offering that's more than bricks.

Operating and Financial Review and Strategic Report (continued)

Priority 4: Our Efficiency

Ensuring we deliver an efficient and customer-focused service that drives value for money through the way we work.

We have always taken a commercial approach, operating in an efficient manner, diversifying into other income streams. As a result, the organisation is financially robust and is well placed to achieve great things in a challenging sector.

Our focus during the lifetime of this strategy is on generating maximum value for money (VFM). We will ensure the way we work is not only delivered in the best way for our customers but maximises efficiencies too.

Measure of success:

At least 90% of our customers feel their rent provides value for money.

Increase customers' satisfaction with our repairs and maintenance service to 83% or over.

We will do this by:

- Ensuring we deliver an efficient repairs service that meets our customers' expectations.
- Delivering improved management information under a business performance management framework.
- Strengthening our procurement practices to deliver greater VFM.
- Developing new tools and technology to deliver more efficiency.
- Recognising our people are key and providing them with a learning environment where personal development is actively encouraged and supported.
- Equipping our people with the tools they need, including processes that work, to do their jobs more effectively.

Culturally, we continue to promote and exhibit the three values that are most fundamental to how we go about our activities. These are the core values which help us to understand what behaviors and attitudes we need to exhibit in order to deliver for our customers:

| | |
|------------------|--|
| Honest | We work on a basis of trust. We are honest and behave responsibly with a shared purpose |
| Positive | We are positive in our thinking and the choices we make |
| Ambitious | We are ambitious, take pride in our achievements and are constantly innovating and improving |

Operating and Financial Review and Strategic Report (continued)

Our resources and services – in the year and looking forward

Our finances

Despite the economic challenges that the whole country has faced in the last year our financial performance results for 2022/23 represent another good outturn position. We had to change and adapt our plans during the year in response to high levels of inflation, rising interest costs and high fuel costs but through our stress testing triggers, we were able to respond promptly with necessary mitigations to ensure the underlying business plan remained solid. At the same time, we have continued to develop and grow, implementing new core systems, changing our repairs delivery model and bringing two business streams into the Acis Family.

Our Group net surplus before taxation decreased to £4.9m (2022: £6.4m) largely due to a £700k reduction in profits generated from outright sales following completion of a big scheme in the prior year and also a £500k increase in interest payable.

We were however able to invest more on capital improvements to our existing stock which increased to £8.3m (2022: £6m), allowing us to provide better homes for our customers.

Group turnover reduced by £4.6m, Turnover from Social housing lettings increased by £1.7m due to an increased stock holding and rent increases. Turnover generated from property developed for sale decreased by £6.9m which was made up of a £2.0m reduction in shared ownership first tranche sales and a £4.9m reduction in turnover generated from outright sales.

Operating surplus from social housing lettings, excluding depreciation and impairment increased slightly by 1.9% to £14.4m (2022: £14.1m).

Net debt (drawn loans less cash and cash equivalents held by the Group) increased to £183.7m (2022: £169.7m) through the year as we continued to invest heavily in our existing stock whilst continuing to build new stock both for future rental and for sale.

Our people

While we can reflect with pride on our achievements since the organisation was formed in 1999, we recognise that we must continue to adapt to our operating environment. Customer expectations and external political, technological and economic factors will shape our services in a number of ways.

The new ways of working which were initially necessary in response to Covid-19 have settled over the year into a new blended home and office working approach. There were significant benefits identified from this approach during the pandemic which we didn't want to lose. Along with the changes that we made to our head office we now have a blended approach which allows our people to work in a much more flexible way, enabling them to better deliver the customer and business needs.

Following the significant increase in staff recruitment in the previous year we are pleased to see staff turnover beginning to fall back slightly. The work that we did in the previous year to review our recruitment processes and add a recruitment partner to the structure has meant that we have been able to respond much more swiftly to potential candidates.

In terms of our Board, this year has seen some significant change, with our chair and vice chair both approaching the end of their respective tenures in September 2023, they stepped down from their roles at the September 2022 annual general meeting. With existing board members Kathryn Smart and Carole Hodson being appointed to these roles. We also welcomed two new substantive members during the year and started our trainee board member development programme in partnership with the Housing Diversity Network.

Our Executive and Senior Management Teams were stable in the year. With only, Rob Main- Head of Property Development, leaving in the period. This led to the decision to merge the asset and development teams to drive greater efficiencies and integration.

We hold the Investors in People Silver Award following the improvements demonstrated in our 2021 re-accreditation.

Our employee forum, Our People's Voice, has continued to meet monthly. The forum acts as the official staff consultative body for our people across the organisation.

Business infrastructure

This year has seen the introduction of a number of new systems which all provide enhanced reporting capabilities, better integration and increased efficiencies.

We started the year with the go live of our new Open Accounts finance software which went live on 1st April 2022. This has seen a huge effort from all of the Finance Team to manage the transition. The new system provides enhanced reporting capability, integrated purchase to pay processes and fixed asset registers and enhanced integrations with other core systems.

Operating and Financial Review and Strategic Report (continued)

This was promptly followed by the introduction of Accuserv, our new end to end repairs solution which has helped simplify processes and removed reliance on numerous systems to provide a fully integrated solution. This has set the path for the first year of transformative change in our repairs service.

The introduction of new systems didn't stop there and continued with the implementation of Kinetics to help manage our student accommodation and the introduction of new property development software, Proval and Sequel, across our property development team in order to model projects and monitor project cash flows.

With the increasing threat on cyber security we have continued to implement upgrades to our IT infrastructure to make sure we are as protected as possible, we have also continued our focus on educating our staff and Board, to ensure they have the skills and knowledge to defend against such threats.

Towards the end of the year, we have started to look at Phase 2 of MyACIS portal to identify future system improvements and enhancements.

We have made a number of changes to our Group structure during the year, firstly with the addition of Community Learning In Partnership (CLIP) to the Acis Family in August. CLIP has been operating since 1995 and seeks to widen participation in learning for people from rural, coastal and isolated communities. It works with young people aged 16-18 years who have under-achieved at school and with adults who are looking to refresh their skills – for personal development, family, higher education or work. CLIP is also committed to supporting people who have experienced mental health difficulties. CLIP compliments the services provided by Riverside Access and Training Centre which was acquired in September 2020.

At the end of August, we brought Eione LLP to a close ending the facilities management agreement with Derwent Facilities Management Limited for our student accommodation management and have embarked on a process of integrating our Acis Student sites in Nottingham and Sheffield into the Group.

In addition we completed the unwinding of Prime following the transfer of its repairs and maintenance activities back into Group at the end of last year and have started the processes of winding up Acis Homeplus following its cessation of trade in March 2023.

Our customer and their homes

Throughout the year we have sought to ensure our Board has greater exposure to the work we do around hearing our customers' voice. Regular reports show our excellent work around the "Our Voice" initiative which has been designed to ensure that we respond to customer demands and offer our customers the opportunity to be involved with the services we deliver.

As a sector, we watched in horror at the increasing numbers of appallingly bad social housing conditions being reported in the media; tenants laid undiscovered in properties, damp and mould issues and a plethora of severe maladministration findings made by the Housing Ombudsman. All of which has led to the suggestion that the sector suffers from systemic discriminatory bias and have caused reputational damage across the sector.

The Better Social Housing Review was published in December 2022 and represented the output of a six-month investigation, by an independent panel, into the poor quality of some social housing. This resulted in a detailed report and recommendations. We accord fully with the principle that the role of housing associations is to provide decent safe homes for those who can't afford access to the wider market and are supportive of any actions that seek to improve these aspects.

We have continued to prepare the organisation for the outcomes of the Social Housing White Paper and the greater emphasis on customer standards, we are closely following the Social Housing (regulation) Bill as it transits through parliament.

We welcome the new regulation and are wholly supportive of the regulatory commitment to greater tenant involvement and say in shaping services. We have taken steps throughout the year to grow our tenant engagement and opportunities for scrutiny and Board level involvement.

We have embarked on a programme of inclusion to understand how we ensure that we listen and respond to minority interest groups within our customer base. Our Board agreed to adopt a modified version of the National Housing Federation Code of Governance which places enhanced responsibilities on the board to monitor the organisations objectives and progress on the issues of diversity and inclusion.

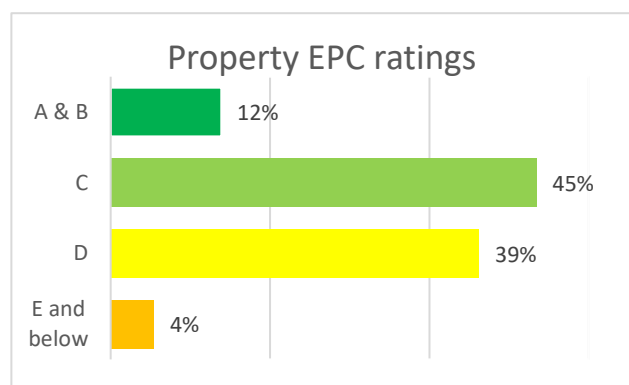
Operating and Financial Review and Strategic Report (continued)

Our new Asset Management Strategy was approved last-year, and this set the foundations for preparing the organisation for future investment into net zero carbon by 2050. Works undertaken in conjunction with our consultants has identified significant investment challenges which are further exacerbated by skills shortages and supply chain issues which are driving retrofit prices even higher.

Due to currently unknown replacement technologies for our existing fuel sources and, perhaps more importantly, an unknown funding obligation on the business. Our business plan does not include the potential cost of full net zero carbon.

Our current focus is on establishing the base data from which no regret decisions can be made about improving the thermal efficiency of our existing housing stock and so helping to combat fuel poverty issues that so many of our customers continue to face.

A Board sponsored Asset Management Working Group was formed and has met throughout the year to consider immediate actions to address hard to heat/hard to treat properties and establish a plan to deal with properties rated at EPC "D" and below.



Our plans for the coming year will see us invest £1.3m to improve the energy efficiency of these hard to heat/hard to treat homes which aims to help reduce customer's energy bills.

Building new homes

We have continued to respond to the national shortage of affordable housing in the year with 89 new homes handed over and many more on site being developed for handover in the coming years. These included 27 new homes at North Parade in Gainsborough as part of the regeneration of this area.

Construction works on the 138 new homes at Bowling Green Road, Gainsborough continues, and we have now received the first of those new homes and have made the first sales on the site under the new Shared Ownership model which provides a repair commitment for the next ten years.

Our development aspirations reflect the continuing need for cross subsidy, and we intend to continue to develop on a mixed tenure basis, utilising the surpluses made from outright and shared ownership property sales to support provision of new rented homes in the communities which need them.

Mixed tenure development clearly builds housing market risk into the organisation. Our financial planning and stress-testing on both an individual scheme and organisation-wide basis factors this in, and schemes are not approved unless they add value and have a feasible exit or mitigation strategy in the event of market downturn.

Supporting our communities

We recognise that we are in very challenging times with high levels of economic uncertainty as a result of Brexit, Coronavirus, the war in Ukraine and the associated cost of living crisis. Our immediate priority is to work with customers to make sure they can sustain their tenancies, including meeting their rent payment obligations. When this becomes difficult, we work proactively with other agencies to offer access to support and guidance.

More broadly, we recognise that some of our customers require help to improve their employability, skills and financial independence. We have done some valuable work in this area in the past and have continued to grow our offer through the services provided by Riverside Training and CLIP meaning we are now able to support even more customers and those in the wider communities in which we work.

We also work with other agencies to provide specialist advice and are actively engaged in seeking to establish partnership arrangements that can support this further.

We believe that community safety and community investment play a vital part in overall community wellbeing, and our investment in them protects our income streams by helping to create safe, secure and well-integrated communities. We have focused on growing our business and building in the efficiencies and economies of scale that can enable us to continue to deliver these valuable extra services.

Operating and Financial Review and Strategic Report (continued)

Section 172 Statement

The Directors have had regard to their duties as set out in section 172 of the companies act 2006. As a registered charity, the duty of a director is to act in the way he considers, in good faith, would be most likely to promote the success of the company for the benefit of its charitable beneficiaries. The key factors that demonstrate this duty are:

Decision making

All decisions taken by the Board are done so after considering the short, medium and long term financial and non-financial impact on the Group. The Group has a long-term financial plan which all material decisions are considered against; the plan is stress tested for multi variable scenarios and early warning triggers are in place and are reported to the Board. All investment decisions are supported by detailed financial modelling using financial assumptions set out in the Group's Investment Policy.

Examples of Board decision making in the year include:

- After very closely monitoring Acis Homeplus hit predefined exit triggers in the year and the Board were forced to consider if it could continue to support this entity. This was a difficult decision as it was clear that the services which were being provided were much needed by some of the most vulnerable people in our communities. After careful consideration of all options, the board decided to cease the activity and closed Acis Homeplus on 31st March 2023.
- In January, after careful consideration the Board approved increasing rents on our affordable homes by 7% with effect from 1 April 2023. This was in accordance with the cap level introduced by Government in response to escalating inflation. However, Board chose not to adopt the voluntary cap on shared ownership rents as it had to balance the potential impact on its customers with that of the impact on the business which faces the same inflationary pressures.

Employee engagement

Our people form a key part of our corporate strategy, we have a commitment to equip our people to ensure they have the skills, tools, support and empowerment they need to do what needs to be done to serve our customers. We regularly benchmark our salaries and benefits to ensure that they remain competitive. We

have an employee forum, Our People's Voice, which meets monthly, The forum acts as the official staff consultative body for our people across the organisation. We also hold the Investors in People accreditation.

Examples of engagement with employees during the year include:

- We have considered the cost of living impact on our people when making decisions about our rewards and recognition package. We have adopted more innovative methods to ensure those on lower salaries are not disadvantaged.
- Following the introduction of CLIP and Acis students into the Group we have worked hard to ensure our new colleagues are integrated into the Acis Ways of working and that we provide a consistent customer focused approach across the Group.
- We have a self-selected staff working group who are in the process of developing our new corporate strategy, they have owned the process and have worked with customers and the Board on a data lead approach.

Supplier relationships

Good relationships with suppliers are key to us being able to deliver our services to our customers. These are managed through dedicated contract managers and supported by our Procurement Manager. We work with our suppliers to develop and build effective relationships.

Examples of engagement with suppliers during the year include:

- Since joining the Group our new commercial team have reviewed our supply chain and have driven a more commercial ethos which is helping to drive better value for money.
- We have procured a number of new regional sub-contractors, which we have worked closely with to secure reduced rates. This also ensures we have more depth to our supply chain and makes it easier to respond to changes.
- We have continued to work with our main materials suppliers to make system enhancements and to achieve other outcomes which benefit us both.

Operating and Financial Review and Strategic Report (continued)

Customer Engagement

The relationship with our customers is key to our success and is our number one priority in our corporate strategy. We strive to provide an amazing service to all of our customers and continue to look after their home ensuring it is safe and secure. We ensure that the customer's voice is heard through a variety of initiatives to help us improve our services and deliver value for money.

Examples of engagement with customers during the year include:

- We continued to undertake our quarterly independent customers satisfaction survey, the consolidated annual results of which was overall customer satisfaction of 76%, we value and act on this feedback.
- Our "Your Voice" initiative has been designed to ensure that we respond to customers demands and offer our customers the opportunity to be involved in the services that we deliver.
- We continue to open up more channels for our customers to engage with us. This means that we can extend our hours so customers can contact us at a time that suits them.

Communities and Environment

We actively consider our effect on the wider communities and the environment. In addition to providing a large portfolio of mixed tenure housing and associated estate management services, we go beyond the bricks and mortar, to focus on the people who live in our homes and the wider communities in which they live. Our homes are the starting point to help people achieve whatever they want to and our wider service offering is continuing to grow. This now includes more training and employability support services which means we can support even more people in our communities.

Below are some of our activities in the year:

- We acquired Community Learning In Partnership which compliments the services already offered by Riverside Training and widens our reach offering more services in more of the communities in which we operate.

- Following the approval of our new asset management strategy last year. A board sponsored working Group has met throughout the year to consider actions to address hard to heat hard to treat properties and to deal with properties rated EPC "D" and below.
- We continued our work to regenerate parts of our hometown, Gainsborough. With the completion of the work to re-develop our properties in North Parade, Gainsborough which has transformed the local area. Work has also continued at pace at our Bowling Green, Gainsborough project which will provide a mix of 138 much needed affordable homes, including 60 accessible apartments offering sheltered scheme accommodation to older persons and helping to shape our older persons services for the future.

Business Conduct

The Group strives to maintain a reputation for high standards of business conduct. The Group has the top governance grade (G1) as assessed by the Regulator of Social Housing and undertakes an annual assessment of compliance against the regulatory standard. In addition, the Group also carries out an annual assessment of compliance with the adopted code of Governance.

The Group has core policies in place which the directors agree to uphold. This includes a code of conduct, Group standing orders, financial regulations and a confidential reporting (whistleblowing) policy.

The directors also complete declarations of interest disclosures to avoid any potential conflicts of interest. Collectively, these measures help to ensure that the Board acts in the best interest of the Group at all times.

Operating and Financial Review and Strategic Report (continued)

Strategic risk overview

Risk evaluation remains integral to the formulation and delivery of our business strategy. Our Board and Executive Management Team has maintained its programme of risk review throughout the year.

The board revisited its assessment of risk appetite again at its May 2023 strategy session.

Operational and project specific risk maps help in support of the corporate risk register – this work has driven increased risk awareness into operational teams, providing another level of assurance that our staff are thinking about what could impede successful delivery of targets and what can be done to manage these risks.

Our Audit and Risk Committee performs a detailed risk management scrutiny function on behalf of the Board. The most significant risks currently facing the organisation are shown in the table below. These, along with the other main risks captured on the corporate risk register, are reviewed by the Board on at least a quarterly basis and at every Audit and Risk Committee meeting. We continue to map our risks against external sector information including the regulators sector risk profile.

These risks link closely to the work we do to stress-test our financial plans against a range of adverse scenarios. For each of the scenarios we identify the necessary mitigations and early warning triggers which are continuously monitored and reported quarterly to the Finance and Development Committee. These triggers allow us to respond quickly if necessary.

Operating and Financial Review and Strategic Report (continued)

| Risk area | Consequences | Mitigation | Control measures |
|--|--|--|---|
| Energy costs | Many contributing factors have driven up energy costs increasing our costs and possibly resulting in shortages. | Prudent business plan assumption in the short term; investigating ways to reduce usage. | Close monitoring of contract and market conditions. |
| Cost and income inflation divergence | Costs have risen over recent years with uncertainty over prospects for inflation; introduction of rent cap in 2023 and uncertainty over future rent settlements. | Stress testing of business plan, early warning triggers monitored and reported to Finance Committee and Board including inflation sensitivities. Business plan predicated on CPI after current settlement. | Performance management. Board and committee reporting. |
| Interest rate increases on new and existing debt/availability of funding | Acis has an element of variable rate debt and a refinancing requirement. Higher rates will result in increased funding costs | High levels of fixed rates on existing debt with newest round of funding forward fixed. Strategy for managing refinancing risk. | Risk adverse treasury policy. Stress testing with triggers. Regular reporting to committee includes cash forecasting. |
| Reduced demand for student accommodation | External factors such as Coronavirus and changes in student approach to studies could lead to a short-term reduction in occupancy and income. | Strong established relationship with both Universities; close early monitoring of bookings; stock assessment taken by third party experts on a periodic basis. | Performance management. Financial planning and modelling. |
| Financial impact of net carbon zero agenda | To achieve the Government targets for net carbon zero there will be a requirement to improve the energy efficiency of our homes the costs of retrofit are significant. | Factor low carbon into new development design; collect EPC data for all existing stock; New asset management strategy sets path for no regrets thermal measures. | Collection of all necessary base data to make an informed decision; consultants engaged to model financial impact. Stress testing scenario to demonstrate the impact. |
| Ability to meet the financial plan and maintain covenant compliance | Impact of external changes or an unexpected event could impact negatively on the business plan. | Stress testing of business plan, early warning triggers monitored and reported to Finance Committee and Board which aim to explore all possible scenarios. | Committee/Board scrutiny of monthly accounts, cashflows and triggers. Strong financial planning. Strong governance and Board reporting. |
| Health and safety compliance | Failure of health and safety responsibilities resulting in a failure to keep customers and others safe. | Good track record of compliance across all statutory duties; routine performance monitoring; working towards a ISO45001 equivalent health and safety management framework. | Performance management. Board and committee reporting. |
| Cost of living impact on Acis and its customers | Increased pressure on rent arrears and bad debts due to unemployment, energy cost rises and the wider cost of living crisis. | Prudent business plan assumptions; proactive but empathetic arrears management; increased signposting to additional support where necessary. | Performance management; scenario testing models the impact which is monitored through early warning triggers. |
| Poor customer/stakeholder perception | Customer/stakeholders view our actions negatively resulting in reputational damage. | KPI monitoring and surveying in place; customer first approach; customer involvement and feedback promoted. | Reporting of stakeholder contact and customer satisfaction to Board. |
| Climate change | Impact of extreme weather events which have a financial or operational impact on the business. | Insurances in place which are revised regularly for coverage; understanding of risk areas being further developed. | Early warning measures and business continuity planning. |
| Development and sales | Impact of the economic environment on the development and sales programme | Structure deals to protect as much as possible against price changes and allow tenure change | Close oversight of development and sale performance by committee. |

Operating and Financial Review and Strategic Report (continued)

Financial Performance

The reported results for 2022/23 evidence continued strong financial performance.

Income

Group turnover reduced by £4.6m to £40.1m in 2022/23 due to a reduction of £6.9m in turnover generated by property sales activities comprising both shared ownership first tranche sales as well as properties developed for outright sale, following completion of some large schemes in the prior year.

Rent receivable from general needs, sheltered and shared ownership properties increased to £29.0m (2022: £27.4m) due to rent increases and increased stock numbers. The associated losses due to empty properties reduced slightly again this year to £0.31m (2022: £0.34m).

When setting rents the Group ensures that rents remain affordable taking account of local factors and we ensure that all rents comply with the Regulator of Social Housing's rent standard. The rent standard allows for an element of flexibility and the Group has elected to apply a ten percent tolerance to the target rent of its supported housing and a five percent tolerance to the target rent on its general needs housing. With these tolerances applied, rents remain below affordable rents levels and within the local housing allowances in the areas in which we operate, demonstrating affordability. Applying the tolerance allows the Group to remain financially viable whilst it strives to deliver additional affordable homes for more customers, in keeping with its corporate objectives.

Net Surplus

Ongoing cost efficiency continues to be embedded within our reported results. Our costs per unit benchmark particularly well against the sector as a whole, further details are available in the Value for Money Statement section of these accounts.

Group net surplus decreased to £5.0m in 2022/23 down from £6.4m last year. Again primarily driven by a reduced property sales programme with surpluses from these activities being down by over £1m on the previous year.

Surpluses generated by the Group are reinvested back into the stock primarily through a programme of capital major component replacements.

Statement of Financial Position

The Group Statement of Financial Position saw a net addition of £15.0m (2022: £10.6m) tangible fixed assets through the year. This is after taking account of new housing additions of £14.2m (2022: £11.6m) and works to existing stock of £8.3m (2022: £6.0m).

The Group has a fully secured revolving credit facility in place with an undrawn balance of £11.6m (2022: £16.1m) plus an additional £10m forward fixed, fully secured, facility which is due to be drawn in the coming financial year.

Future financial performance

Our financial results exhibit a strong and consistent trend. We want to ensure that we can make decisions about customer services delivery and asset investment from a position of choice and strength.

Our financial plan aligns with our corporate strategy, which emphasises the need for ongoing operational efficiency to underpin service delivery, for growth in our housing portfolio, for greater partnership working to deliver more and for our continued commitment to our customers. The ambition for 2023/24 and beyond is therefore to remain on a path of continuous financial strength whilst continuing to build on all our strategic priorities.

Commercial strength is fundamental to the achievement of our broader objectives and delivery of healthy surpluses is vital to our success. Increased financial capacity leads to increased investment options – we need to evidence to our customers and stakeholders how financial strength has a direct and positive influence on our social value and particularly in the current environment, our ability to meet the demand for new housing provision.

Achievement of our goals is dependent on sound financial management at all levels of the organisation. We have made good strides with raising the profile of financial management within our business, and we have ambition to continue ratcheting up this work so that finance becomes an enabler of business transformation. We believe that it's right and natural for financial awareness and responsibility to be at the heart of all our daily actions and activities.

Operating and Financial Review and Strategic Report (continued)

Environmental, Social and Governance

Acis has a strong track record of delivering social value for our customers and the wider communities in which we operate. Whilst others have cut back, we have continued to grow our offer so that we can provide more services and help more people in our communities.

We are conscious of our environmental impact and are focused on achieving EPC C or above for all of our properties. We also continue to put the foundations in place to achieve net zero carbon but we are aware of the challenges that the social housing sector and wider society will face in achieving this. We are working hard to get our base data

right so that we can charter a course for a no regrets strategy to improving the thermal efficiency of our existing social housing stock.

The Group has strong governance arrangements in place and an embedded internal controls framework. We hold the top governance grade (G1) as assessed by the Regulator of Social Housing.

In the coming year, we will be looking at ways to improve the reporting, on all the great work that we do under the ESG agenda.

Below is some of the work that we are doing across these areas, the table also includes signposting to more information where it is included in these financial statements.

| Environmental | |
|--|---------|
| Measuring our emissions and energy consumption and the work we are doing to reduce it. | page 31 |
| Our asset management strategy which sets out targets to move all of our properties to EPC C or above and seeks to prepare the organisation for net zero carbon by 2050 | page 12 |
| Our sustainability modelling on our assets which allows us to understand both the financial and non financial impact of our stock - Including energy performance | |
| Our current and previous work to install solar PV and air source heat pumps to 607 of our properties. | |
| Social | |
| The work that we do through Riverside Training and Community Learning in Partnership has increased meaning we can now offer more opportunities across a wider geographical area allowing us to support more people in our communities. | page 25 |
| Acis Homeplus delivered further adaptations for disabled and elderly customers throughout the year, enabling them to remain in their homes rather than seek residential care. | |
| In the year we have continued to regenerate areas of our home town, Gainsborough with two new development schemes which will transform the local area. | page 26 |
| Our antisocial behaviour teams continue to work hard with our customers across all our areas of operation to make the environment in which we live better for everyone. | |
| Improvements to our repairs service making the service more accessible when it suits our customers. | page 25 |
| Our equality, diversity and inclusion working group continues to review our customer and staff EDI statistics in the context of the population in the areas in which we operate. | |
| We continue to increase our network of partnerships organisation so that where additional support is required we have relevant agencies available to offer that support. | Page 26 |
| Governance | |
| Our committee and Board structure which provides scrutiny and challenge and seeks to include representation from our customers. | Page 34 |
| Our G1 governance grade as assessed by the Regulator of Social Housing. | Page 14 |
| Our robust business planning, stress testing and early warning triggers which ensure we are able to react early to adverse economic movements. | Page 10 |
| Our risk management framework which has processes for identifying, evaluating and managing risks. It also included the Board's assessment of risk appetite which was again reviewed in the year. | Page 15 |
| Our Investor in People Silver accreditation and "our people Voice" employee forum | Page 10 |
| Our gender pay gap data and report and the work we are doing to reduce them. | |
| Our "Your Voice" customer engagement framework and the work of the Customer Voice Panel to scrutinise our services. | Page 24 |
| Our annual assessment against both the code of governance and Regulator of Social Housing regulatory standard. | Page 34 |

Operating and Financial Review and Strategic Report (continued)

Treasury and Liquidity

Treasury management

Acis operates a treasury function within its core finance team, with responsibility for the management of liquidity, interest rate risk and counterparty risks. These activities are governed by a treasury management policy and strategy which are approved each year by the Board. The policy is based on industry good practice standards and was constructed with the assistance of expert external advice.

The organisation adopts a risk-based approach to liquidity and interest rate management. The overriding objective is the avoidance of unacceptable risk. Surplus cash is invested with approved banks and counterparties in line with the Treasury Management Policy (ensuring the preservation of capital rather than maximising returns). The Group is funded from a number of sources including long-term loans, retained earnings and grant (primarily provided by government agencies). All funding is in sterling and, therefore, there is no currency exchange exposure to the Group.

Loans and credit structure

Acis Group Limited ('AGL') is the parent company of the Group and the main borrowing vehicle. As at 31 March 2023 the Group had committed facilities of £208.0 million (2022: £224.7 million). Drawn loans as at 31 March 2023 totalled £186.4 million (2022: £173.6 million). Current loan facilities are sourced from the banking sector and from a private placement arranged directly with institutional investors and include a revolving credit facility. A significant amount of debt is repayable over the next ten years and in order to deliver its long-term financial plan, the Group will require additional debt facilities to maintain its future operation.

Interest rate management

The organisation has a risk-averse attitude to interest rate movements, and our treasury strategy requires at least 50 per cent of drawn funds to be held on fixed or hedged rates of interest. As at 31 March 2023, 81 per cent of drawn monies were held on this basis (2022: 85 per cent), comprising a combination of standard fixed

rate debt and cancellable fixed rate debt. All such hedges are embedded within loan agreements; the organisation does not enter into free-standing derivatives and so has no mark to market exposure. Interest and related expense on our loans was £7.4m across the Group during the year (2022: £6.9m). The weighted average cost of funds as at 31 March 2023 was 4.30 per cent (2022: 4.02 per cent)

Covenant compliance

AGL's loan facility financial covenants are based on interest cover and gearing ratios. Interest cover is calculated on Operating Surplus after adding back housing property depreciation and includes surpluses from property sales and capital improvements expenditure. Gearing is based on total debt compared to the balance sheet historic cost of housing assets. Covenants are monitored monthly, reported to the Board and Finance and Development Committee on a quarterly basis and annually to the finance providers. Covenants were met as at the balance sheet date and we expect this to continue to be the case going forward.

Liquidity and cash flow

Surplus funds from operations and drawdowns from the revolving credit facility are used for the purposes of funding new development activity. Any additional cash balances are placed on short-term deposit. The organisation will only deposit monies with institutions which comply with stringent Treasury Management Policy parameters, based on credit rating agency assessments of financial strength. The combination of internal cash generated by the organisation, cash held by the organisation, new undrawn facilities and a revolving credit facility are sufficient to fund the Group's anticipated development programme for at least the next eighteen months.

Governing Document

Acis Group Limited is a company limited by guarantee governed by its Memorandum and Articles of Association dated 14 October 2022. It is registered as a charity with the Charity Commission.

Value for Money Statement

Operating and Financial Review and Strategic Report (continued)

Acis Group Limited

Value for Money Statement for the financial year ended 31 March 2023

Introduction

Value for money (VFM) isn't just about saving money. It's about making sure that whenever we spend, we do so wisely and with customer benefits in mind. Every day, our people strive to deliver better outcomes for our customers and to ensure they see our services as good value for money. We continually reinvest our income to improve the homes and services we provide across our communities.

Our VFM approach is underpinned by the corporate objectives we set out in our 2021-2024 strategy. This ensures we use our resources and assets in the most efficient way to deliver the best possible service for our customers.

Our headline corporate objectives are:

Our Customers - Provide the best possible service to the people in our communities.

Our Partnerships - Work with others to grow the services we offer and improve the lives of those living in our homes and the communities in which we work

Our efficiency - Deliver an efficient and customer-focused service that drives value for money through the way we work.

Our Growth - Grow our organisation, creating financial efficiency and strength to support more customers.

Benchmarking

We set ourselves challenging targets across all our business activities and benchmark these against our peers. This helps us understand our costs and performance as we strive to improve. It also means that we are held to account to deliver VFM by our Board and our customers.

We recognise there will undoubtedly be variations across the peer group based on size, location and the services delivered. Even taking these factors into account, no two providers are the same. We believe that benchmarking across the whole sector is the most transparent approach which provides the largest possible data set.

In this report, we compare our 2022 / 23 cost per unit data and regulator metrics to the 2021 / 22 sector results from the Regulator of Social Housing global accounts – which includes data from 204 providers. Because of the high inflation operating environment, these benchmarks are likely to have increased when the 2022 / 23 data becomes available. All of our benchmarking sources are identified in the individual tables throughout this report.

Our social housing costs





We've always been a lean organisation compared to our peers. This is evidenced by our cost per unit metrics, which we use to benchmark our cost base against the rest of the sector. Despite this solid starting position, we continue to challenge ourselves to ensure that we provide the best possible quality for our customers and that we do this as efficiently as possible.

Operating and Financial Review and Strategic Report (continued)

| | Headline Social Housing CPU | Management CPU | Service Charge CPU | Maintenance CPU | Major Repairs CPU | Other Social Housing CPU |
|---------------------------|-----------------------------|----------------|--------------------|-----------------|-------------------|--------------------------|
| Acis Group Result 2022/23 | £3,647 | £675 | £183 | £1,055 | £1,579 | £154 |
| Acis Group Result 2021/22 | £3,143 | £647 | £148 | £931 | £1,215 | £202 |
| Acis Group Result 2020/21 | £2,557 | £584 | £148 | £937 | £720 | £168 |
| Acis Group Result 2019/20 | £2,935 | £593 | £135 | £907 | £1,183 | £117 |
| Acis Group Result 2018/19 | £2,841 | £538 | £137 | £921 | £1,097 | £148 |
| Acis Group Result 2017/18 | £2,657 | £538 | £128 | £907 | £964 | £120 |
| Sector - Top 25% | £5,179 | £1,453 | £828 | £1,483 | £1,183 | £584 |
| Sector - Median | £4,133 | £1,130 | £468 | £1,229 | £924 | £232 |
| Sector - Bottom 25% | £3,693 | £881 | £279 | £1,026 | £714 | £127 |

CPU = Cost per unit; top 25% equals least efficient; bottom 25% equals most efficient

Sector benchmarks are taken from the 2021/22 global accounts published by the regulator of social housing

 = most efficient
  = relatively efficient
  = relatively inefficient
  = least efficient

This benchmarking demonstrates that we have consistently performed among the most efficient organisations for our costs. We rank in the top 10 per cent of housing providers for total cost, management cost and service cost. Our maintenance costs and other costs are also favourable against our peers, and the 2022 / 23 results are also close to the top 25 per cent of organisations.

Our major repairs spend has always been an outlier, but this is a conscious decision by our Board to invest more heavily to directly benefit our customers and their homes. This is in line with our ethos to provide better homes for our customers. We see this as a positive decision which will deliver benefits in the longer term for both our organisation and our customers.

Our performance and areas for improvement

Our Board sets and approves operational targets at the start of the financial year. Our leadership team, committees, and Board monitor these closely throughout the year. We take corrective action where performance doesn't align with targets. A selection of these operational indicators which demonstrate our performance against these targets and against our peers is set out on the following page:

Operating and Financial Review and Strategic Report (continued)

| KPI | Priorities | 21/22 Performance | Benchmark | 22/23 - Current Performance | 22/23 - Current Target | 23/24 Target | 24/25 Target | 25/26 Target |
|--|------------------|-------------------|-----------|-----------------------------|------------------------|--------------|--------------|--------------|
| Overall % Satisfaction | Our Customers | 81% | 77.5% | 76% | 85% | 83% | 85% | 87% |
| % Tenancies Lasting More Than 12 Months | Our Customers | 95.7% | N/A | 95.4% | 95% | 95% | 95% | 95% |
| Gas Safety Compliance | Our Customers | 100% | 99.9% | 100% | 100% | 100% | 100% | 100% |
| % Satisfaction with Repairs in last 12 months | Our Customers | N/A | N/A | 81% | N/A | 80% | 82% | 84% |
| % Satisfaction with overall repairs and maintenance services | Our Customers | 71% | 86.4% | 75% | 78% | N/A | N/A | N/A |
| % Stakeholders Engaged | Our partnerships | N/A | N/A | 75.6% | 50% | 60% | 70% | 70% |
| % Satisfaction that rent offers Value for Money | Our efficiency | 88% | N/A | 86% | 88% | 90% | 90% | 90% |
| Rent Arrears | Our efficiency | 3.4% | 2.8% | 2.7% | 4.5% | 3.50% | 3.30% | 3.1% |
| Void Loss % | Our efficiency | 0.66% | 1.08% | 0.75% | 0.80% | 0.78% | 0.77% | 0.76% |
| Void Turnaround Times (days) | Our efficiency | 41 | N/A | 28.6 | 28 | 26 | 25 | 24 |
| % Days Lost to Sickness Absence | Our efficiency | 4.27% | 3.87% | 3.90% | N/A | N/A | N/A | N/A |
| % Voluntary Staff Turnover | Our efficiency | 31% | 13.2% | 23.8% | N/A | N/A | N/A | N/A |
| Student Occupancy | Our efficiency | 81% | N/A | 81% | 80% | 88% | 94% | 96% |
| Homes Handed Over | Our Growth | 139 | N/A | 100 | 200 | 150 | 150 | 150 |
| Loan Covenant Compliance | Our Growth | Yes | Yes | Yes | Yes | Yes | Yes | Yes |

Benchmarks are taken from the Housemark pulse report which includes data from 171 providers.

Our customer satisfaction has always been lower than we'd like, despite benchmarking similar, or higher than our peers. Addressing this is one of our corporate priorities and continues to be a focus for us in our planning. We know our repairs service is key for our customers, and is the top influencer for their overall satisfaction with us. We have worked hard in the year to make improvements in this area by extending our operating hours, implementing more efficient systems, and rolling out repairs on demand.

All these improvements are aimed at improving our service for customers and realising efficiencies. We're pleased customers are recognising this, as we've seen a 4% increase in overall satisfaction scores for repairs. There are more details on these improvements in the next section of this report.

While this has not yet translated into overall satisfaction, we're sure it's only a matter of time. We have reprofiled our overall satisfaction targets over the coming years to recognise this.

We have also changed our repairs satisfaction metric to give us a more realistic picture of our performance in this area over the last 12 months. We now ask customers 'how satisfied are you with the repair you have had in the last 12 months?' instead of 'how satisfied are you with overall repairs and maintenance services?', this shows even higher satisfaction as does our transactional data.

Our lettings and arrears performance has been extremely strong, outperforming our targets in all areas, throughout what has been a challenging year. We're also pleased to see our people sickness and turnover starting to reduce from the high levels we experienced in 2021 / 22.

Operating and Financial Review and Strategic Report (continued)

Achievements and challenges in 2022 / 23

Our Customers



Customer Service Centre

We've made changes to our Customer Service Centre opening hours to help us be there for customers when they need us. We have also added a number of routes for customers to interact with us digitally to make this even easier. These new digital channels have reduced email and call volumes, but, we are now having more interactions with customers within the same cost base.

Digital customer interaction

We now have over 2,900 customers signed up for the MyAcis Portal, enabling them to interact with us digitally when it suits them and manage their tenancy online. This also provides us with another platform to directly engage with customers which has proved successful in generating responses to research requests. We're seeing around 470 contacts per month through this channel, including from shared owners which is helping us to connect better with this customer group.

Our Live Chat function is also seeing increased usage with around 200 customer interactions per month. This channel provides support for customers between 5pm and 9pm, when our customer contact centre phone lines are closed.

And we're receiving around 600 text messages per month too – which provides another digital route for customers to engage with us, at a time and in a way that's convenient for them.

Your Voice

We have continued our programme of Your Voice activities to ensure we hear our customers' voice, which enables us to use this feedback to tailor our services. This included a "Love Your Street Day", helping residents to take pride in their neighbourhoods. This activity also resulted in two further customers joining our Customer Voice Panel to help shape our customer offer.

Externally funded support

A key driver for us is to ensure that we deliver the wider services that our customers need. We do this through generating additional external income to offer those services and drive even further value for money. This year we received almost £1.5m income to deliver across many contracts and have secured even more income to deliver new services next year.

This has enabled us to work with over 4,000 people and support 1485 people within our communities, by providing a range of interventions including training, wellness activities, support groups, 1-2-1 support and employment support. Some of the outcomes from this support are listed below:

- Over 50 people have been supported to move into work.
- A further 450 people have increased their confidence and are actively looking for work.
- More than 350 people achieved qualifications.
- More than 60 people have been helped into further education or training.
- More than 240 people have been helped to reduce anxiety and depression through their attendance at wellbeing courses.

Our Efficiency



Operating and Financial Review and Strategic Report (continued)

Building expertise

We've built our expertise across the organisation to improve efficiency. This is particularly true in our corporate functions, adding in-house conveyancing and recruitment business partner roles to reduce third-party costs and improve quality.

Within our property services directorate, we created a new Commercial team to help drive a commercial ethos and achieve greater value for money. As well as helping us transition through changes with our material supply contractors, the Commercial team has procured a number of regional sub-contractors at reduced rates, as well as direct supply of major components. We've managed our suppliers and contractors hard, ensuring value for money in the longer term.

We're committed to recruiting for cultural alignment – ensuring our new starters fit well with the organisation and align with our values, principles and behaviours.

Our benefits

We continued to review our benefits package – and at the same time introduced a further salary sacrifice scheme for pensions. This has generated savings for the organisation and our people. Offering enhanced benefits like this ultimately helps us attract and retain the right talent. This should help us to reduce turnover among our colleagues beyond the reduction of 7% we've already seen this year.

Accuserv

We've mobilised Accuserv (our end-to-end repairs system) to ensure repairs and contractor costs are visible and more easily controlled. The system allows us to measure engineer productivity, assess projects in real-time to prevent rebooking appointments and reduces administration associated with contractor invoices and payments.

Repairs

We have increased customer satisfaction with our repairs service to 75.3%, following the roll out of our Repairs on Demand service. This allows our operatives to control their own diary and for customers to book repairs directly, we have also

implemented text messaging to deliver notifications and reminders about appointments. The new model reduces time spent attending appointments that we can't access, as customers are well-informed about our planned attendance.

Customer support & rent arrears

By supporting our customers, we have outperformed our targets for tenancy sustainment and void rent loss, outturning at 95.4% and 0.75% respectively. We have also reduced rent arrears from 3.4% last year to 2.7% and reduced our time to turnaround empty properties from 41 days last year to less than 29 days. In a particularly challenging external environment, this performance is extremely positive.

Acis Students

The 10-year joint venture arrangements for managing our student accommodation ended in the year, this gave us an opportunity to review how we deliver services to customers at Raleigh Park, Nottingham and The Trigon, Sheffield. We brought the joint venture to an end and transferred the management of this accommodation back into the Group. This gives us much more control over the service our customers receive, reduces cost and allows us to review processes to unlock further efficiencies.

Our Growth



CLIP

We transferred CLIP into the group, which saw us bring around 600 learners and 30 additional colleagues on board. Not only does CLIP enable us to offer more support to customers we already work with in Gainsborough and Market Rasen, it also widens our reach to the coastal community in Mablethorpe. CLIP also allows us to deliver other interventions for customers in-house.

Operating and Financial Review and Strategic Report (continued)

One Team

After a period of consolidating and bedding in, we have started to roll out our Ways of Working across CLIP, Riverside and Acis Students. Embedding our principles in all areas of the organisation allows us to streamline some processes, and ultimately deliver a more consistent customer experience, regardless of where a person accesses our services.

Acis Homeplus

During the year, the Board took the difficult decision to close Acis HomePlus. This was done with a heavy heart, as it was clear that its valuable services were still needed by parts of the community to enable vulnerable customers to stay in their homes. However, after a difficult few years, it was not possible for Acis to continue to support the entity, so we ended the HomePlus activities on 31 March 2023.

New Build and Sales

We've completed several shared ownership and the first outright property sales at Bowling Green Road, Gainsborough; a desirable property location where we're working to build a strong community in our heartland. Our purpose-built community centre is also underway to enable the residents in this area to access the services and support they need. We also completed our redevelopment of North Parade, Gainsborough.

Overall sales performance continues to be strong, and we are holding very few properties which are available for sale at the end of this financial year.

Our Partnerships



Stakeholder management

We've grown the numbers of stakeholders that we are engaging with by 300 to 1,200, utilising the same team to increase the reach of our messages and grow our opportunities. We have actively engaged with over 75% of these stakeholders in the year and have implemented a new reporting system to reduce duplication and increase efficiency. This amounts to more than 2,200 engagements in the year.

We have also embedded key account management arrangements to manage relationships with 400 key stakeholders across funders and influencers.

Investment

We secured £110,000 in investment from West Lindsey District Council for young people's education support via their UK Shared Prosperity Fund. This funding has helped us to continue a pilot successor programme to our hugely successful CareerNet programme which has run over the last five years.



Value for Money Metrics

We report and monitor our performance against the Regulator of Social Housing's Value for Money Metrics. These metrics increase transparency and help to compare our performance with other housing associations. Our relative performance against these metrics can be seen on the next page.

Operating and Financial Review and Strategic Report (continued)

| Metric | 2020/21 Actual | 2021/22 Actual | 2022/23 Actual | 2022/23 Budget | 2023/24 Forecast | 2024/25 Forecast | 2025/26 Forecast | Top 25% | Median | Bottom 25% |
|---|----------------|----------------|----------------|----------------|------------------|------------------|------------------|---------|--------|------------|
| 1) Reinvestment% - Efficiency | 5.9% | 6.6% | 7.9% | 10.2% | 11.3% | 7.9% | 6.6% | 8.6% | 6.5% | 4.7% |
| 2a) New supply delivered (social) % - Effectiveness | 2.2% | 1.7% | 1.3% | 2.9% | 2.3% | 1.9% | 2.1% | 2.1% | 1.4% | 0.7% |
| 2b) New supply delivered (non-social) % - Effectiveness | 0.55% | 0.39% | 0.14% | 0.19% | 0.33% | 0.06% | 0.06% | 0.09% | 0.00% | 0.00% |
| 3) Gearing % - Efficiency | 65.8% | 62.0% | 63.6% | 62.8% | 63.3% | 64.1% | 62.8% | 32.1% | 44.1% | 53.1% |
| 4) EBITDA MRI interest cover % - Efficiency | 214.1% | 180.9% | 134.0% | 129.5% | 134.2% | 127.2% | 126.1% | 198% | 146% | 107% |
| 5) Headline social housing cost per unit – Economy | £2,557 | £3,143 | £3,647 | £3,731 | £3,654 | £3,820 | £3,883 | £3,700 | £4,150 | £5,180 |
| 6a) Operating margin % - Efficiency | 24.4% | 26.9% | 26.7% | 25.6% | 23.7% | 28.2% | 28.9% | 25.4% | 20.5% | 14.3% |
| 6b) Operating margin (social housing lettings) % - Efficiency | 25.4% | 27.4% | 25.2% | 24.6% | 26.3% | 27.5% | 27.9% | 28.5% | 23.3% | 17.6% |
| 6c) Operating margin (other social housing activity) %- Efficiency | 25.4% | 19.4% | 24.4% | 20.5% | 26.0% | 11.2% | 11.2% | 22.6% | 9.4% | -6.8% |
| 6d) Operating margin (non-social housing activities) % - Efficiency | 24.7% | 28.4% | 29.7% | 30.3% | 15.5% | 33.4% | 36.7% | 46.0% | 21.3% | 4.1% |
| 7) ROCE % - Efficiency | 4.1% | 4.9% | 4.0% | 3.9% | 4.0% | 4.1% | 5.6% | 4.2% | 3.3% | 2.7% |

Benchmarks are taken from the 2021/22 global accounts published by the regulator of social housing which includes data from 204 organisations

= most efficient
 = relatively efficient
 = relatively inefficient
 = least efficient

Operating and Financial Review and Strategic Report (continued)

How we performed

Reinvestment and new supply

In the year we invested £14 million to provide new affordable homes through our development programme. We took handover of 56 homes for rent and 33 for shared ownership. And we started building many more new homes. We also invested over £8 million in our existing housing stock.

Our VFM metric for reinvestment in the year was 7.9%. This was an increase on previous years, due to increased levels of investment in our existing housing stock. Our reinvestment and new supply metrics did fall short of our targets. This was due to delays in new build delivery and handovers, with much of this moving back into following years.

During the year, because of the difficult economic conditions and primarily increasing interest costs, the Board revisited the business plan and were forced to scale back some of our development ambitions. In the new business plan, we have reduced the investment in new supply but maintained our investment in existing housing stock. This is a recognition of how important this is for our customers and in meeting energy efficiency targets.

Debt

Our year end gearing is slightly higher than target. This is primarily due to changes in our development programme which resulted in handovers, and therefore receipts, from homes developed for sale being delayed into the new financial year, while most of the build costs were still incurred.

While we were reasonably well protected against increasing interest costs with relatively high levels of fixed rate debt, these did have an impact this year. These increased interest costs were offset by slightly lower capital spend, resulting in our interest cover metric being slightly better than the target we set at the beginning of the year.

Our desire to develop and invest in existing assets means we have higher levels of debt when compared to our peers. This results in higher gearing and lower interest cover, although this is a conscious decision of our Board.

Efficiency

The majority of our VFM metrics for the cost and operating margin metrics performed better than target, and we continue to benchmark favourably when compared to our peers. We're exceptionally pleased with this performance in a challenging economic environment.

We fell slightly short of our target for the margin generated from our non-social housing activities. This was primarily caused by increasing utility costs which impacted on the cost base of our student accommodation. We have included a prudent forecast for utility costs in the next financial year which will further reduce margins before they are forecast to return to more normal levels.

Our non-social housing surpluses remain strong, and we are reinvesting them into our social housing portfolio to further improve our customers' homes.

Looking ahead

For us, delivering value for money doesn't stand alone. It's our business as usual. As we move into the new financial year, we are already consulting with staff about some important changes to our education and skills activities as well as looking to explore the outsourcing of some capital investment works to gain greater cost efficiency in the year ahead.

We are constantly looking for ways to get the most benefit for our customers in everything we do, whether that's how we buy our materials, or turning the lights off when we leave a meeting room.

This mindset will set us up for success leading into the next stage of our journey, we are already deep into the planning for our new corporate strategy and VFM will continue to play a huge part in this, ensuring we continually strive for the most efficient, best quality outcomes for our customers.

We are excited to launch our new corporate strategy soon.

Report of the Directors

Report of the Directors

Board members and executive directors

The Board members and executive directors of the group are set out on page 3.

This year there have been changes to the Board, as follows:

With our Chair-Mike Kay and Vice Chair-Graham Ward both approaching the end of their respective tenures in September 2023, they stepped down from their roles at the September 2022 annual general meeting but remain on the board for a final year to support the transition. Existing board members Kathryn Smart was appointed to the role of Chair and Carole Hodson to the role of Vice Chair.

In September 2022 we said goodbye to Suzanne Bolton following the final staircasing of her shared ownership property, Suzanne had served on the board since January 2020. Following a rigorous recruitment exercise, we were pleased to welcome Paul Wilkin and Julie Haywood to the board, bringing with them extensive experience.

The Board is continuing its journey to embrace diversity and inclusion and has worked with Housing Diversity Network to offer Trainee Board member positions, which is currently supporting one aspirant Board member.

The executive directors are the Chief Executive, the Finance Director, the Director of Property Services and the Director for Customer Excellence. There have been no changes to the executive Directors in the year.

Group insurance policies indemnify Board members and officers against liability when acting for the Group.

Service contracts

The Chief Executive and the other executive directors are employed on the same terms as other employees with their notice periods ranging from three to six months.

Employees

We recognise that the success of our business depends on the quality of our managers and our people. It is the policy of the group that training, career development and promotion opportunities should be available to all employees.

We are committed to equal opportunities and, in particular, we support the employment of disabled people, both in recruitment and in retention of employees who become disabled whilst employed by the Group. The association retains 'positive about disabled people' and Investors In People accreditation, in recognition of its commitment in these areas.

The Board is aware of its responsibilities on all matters relating to health and safety. The Group has prepared detailed health and safety policies and provides staff training and education on health and safety matters. We also have a Health and Safety Steering Group to engage with staff across the organisation and enable positive change to be brought forward.

Donations

The Group made no charitable or political donations during the course of the year.

Financial risk management objectives and policies

The Group uses various financial instruments, including loans and cash, and other items such as rent arrears and trade creditors that arise directly from its operations. The main purpose of these financial instruments is to raise finance for the Group's operations.

The existence of these financial instruments exposes the Group to a number of financial risks. The main risks arising from the Group's financial instruments are considered by the directors to be interest rate risk, liquidity risk and credit risk. The Board reviews and agrees policies for managing each of these risks and they are summarised below.

Interest rate risk

The Group finances its operations through a mixture of retained surpluses and bank borrowings. The Group's exposure to interest rate fluctuations on its borrowings is managed by the use of both fixed and variable rate facilities.

Liquidity risk

The Group seeks to manage financial risk by ensuring sufficient liquidity is available to meet foreseeable needs and investing cash assets safely and profitably.

Credit risk

The Group's principal credit risk relates to tenant arrears. This risk is managed by providing support to eligible tenants with their applications for benefits and closely monitoring the arrears of self-funding tenants. Welfare reform, the resulting changes to the benefits system and the current cost of living crisis have been identified as a key risks to the Group. The challenges faced by these are continually being assessed in light of new best practice and local benchmarking.

Report of the Directors (continued)

Emissions and Energy Consumption

In line with the Companies (Directors' Report and Financial Statements) Regulations 2013, we have prepared this report to provide information on our greenhouse gas emissions and energy consumption for the year ended 31 March 2023.

Acis Group Ltd Energy Use and Associated Greenhouse Gas Emissions

| | Year end Mar-23 | Year end Mar-22 |
|---|------------------|------------------|
| Total Energy consumption (kWh) | 4,780,743 | 3,150,194 |
| Consumption from combustion (Scope 1 tCO ₂ e) | 72 | 82 |
| Consumption from transport (Scope 1 tCO ₂ e) | 418 | 0 |
| Consumption from purchased electricity (Scope 2 tCO ₂ e) | 471 | 10 |
| Consumption from business travel (empowered to purchase air tickets) (Scope 3 tCO ₂ e) | 60 | 0 |
| Total gross emissions (tCO₂e) | 1,021 | 721 |
| tCO₂e per staff number | 3.5 | 2.7 |
| Renewable energy generated and then reported | 2,999 | 1,000 |
| Renewable energy generated and then reported (tCO ₂ e) | 54 | 3 |
| Consumption of purchased business electricity (tCO ₂ e) | 0 | 10 |
| Total annual net emissions (tCO₂e) | 967 | 538 |

Acis Group Ltd Energy Use and Associated Greenhouse Gas Emissions: Company Breakdown

| | Electricity | | Renewables | Gas | | Company Fleet | | Grey Fleet | | Total kWh | Total tCO ₂ e |
|---------------|---------------------|--------------------|-------------------|-------------------|--------------------|---------------------|--------------------|-------------------|--------------------|---------------------|--------------------------|
| | kWh | tCO ₂ e | kWh | kWh | tCO ₂ e | kWh | tCO ₂ e | kWh | tCO ₂ e | | |
| Acis | 2,407,593 | 466 | 278,998 | 390,724 | 71 | 1,674,419 | 418 | 218,025 | 52 | 4,969,758 | 1,007 |
| Riverside | 10,470 | 2 | | 0 | 0 | | | 21,471 | 5 | 31,941 | 7 |
| Clip | 17,671 | 3 | | 4,899 | 1 | | | 10,648 | 3 | 33,218 | 7 |
| Totals | 2,435,733.86 | 471.02 | 278,998.23 | 395,622.66 | 72.22 | 1,674,418.66 | 418.02 | 250,143.61 | 59.79 | 5,034,917.02 | 1,021.05 |

Group structure changes

Total gross emissions for the Group have significantly increased in the year due to a large increase in electricity consumption. This is consistent with the number of MPANs in the Group this year as a result of changes in the group structure which includes new companies and the transfer of our student activities into the Group which has 74 associated MPAN's.

Quantification and Reporting Methodology

The boundaries of this report are based on operational control. We report our emissions with reference to the latest Greenhouse Gas Protocol Corporate Accounting and Reporting Standard (GHG Protocol). In accordance with the 2018 Regulations, the energy use and associated greenhouse gas emissions are for those within the UK only that come under the operational control boundary. The 2022 UK

Government GHG Conversion Factors for Company Reporting published by the UK Department for Environment Food & Rural Affairs (DEFRA) are used to convert energy use in our operations to emissions of CO₂e.

Carbon emission factors for purchased electricity calculated according to the 'location-based grid average' method. This reflects the average emission of the grid where the energy consumption occurs.

Data sources include billing, invoices and the Group's internal systems. At the time of reporting, there were multiple sites with several months of missing energy data, the approach to estimate this data was to either use average monthly figures, or assume zero consumption dependent on the site. For transport data where actual usage data (e.g. litres) was unavailable conversions were made using average fuel consumption factors to estimate the usage.

Report of the Directors (continued)

Intensity Ratio

We have chosen to report our gross emissions against staff number. The value for the intensity ratio was 3.5 tCO₂e per staff member.

Energy Efficiency Actions

The Group has implemented the following energy efficiency actions during the reporting period:

- Installed new loft or cavity wall insulation to 15 properties.
- Installed new door or windows to 53 properties.
- Added air source heat pumps to 2 further properties.
- Commissioned a review into renewable energy options for our student accommodation.

Going concern

The Group's activities, its current financial position and factors likely to affect its future development are set out within the Operating and Financial Review. The Group has in place long-term debt facilities, a revolving credit facility, cash reserves, and generates positive cash from core operations.

These elements combine to provide sufficient resources to finance committed reinvestment and development programmes, along with the Group's day to day operations.

The Group has a long-term business plan which shows that it is able to service its debt facilities whilst continuing to comply with lenders' covenants. The business plan also includes multi variance stress testing scenarios and trigger points which are monitored and reported on regularly to the Board and Finance and Development Committee.

On this basis, the Board has a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future, being a period of at least twelve months after the date on which the report and financial statements are signed. For this reason, it continues to adopt the going concern basis in the financial statements.

Reserves are retained at levels that allow the group to continue to provide the services that the reserves are intended to support while managing the risks associated with long term expenditure plans. The budget and business plans are approved each year and are set to achieve this.

The Group held £60,315k (2022: £55,855k) in the Income and Expenditure reserve as at 31 March 2023. Free reserves, i.e. unrestricted funds excluding tangible fixed assets net of grant, were -£188,335k (2022: -£177,855k) at 31 March 2023, as -£292,561k (2022: -£276,844k) is represented by fixed assets and can only be realised by their disposal. The funding facility is secured against the housing property fixed assets.

Post balance sheet events

There were no post balance sheet events.

Other Group companies

Acis Development Services Limited

Acis Development Services Limited was established in October 2010 to provide design and construction services to the Association and undertakes the construction and sale of properties on the open market.

Acis Management Limited

Acis Management Limited is the majority partner in Eione LLP and provides management services.

Eione LLP

Eione LLP was established in January 2013 as a joint venture to provide facilities management services to the student accommodation properties owned by the Association. In August 2022 the contracts came to an end and these services were transferred back into Acis Group Limited. Eione LLP is going through the process of voluntary strike off.

Prime Repairs and Maintenance Limited

Prime Repairs and Maintenance Limited became responsible for the delivery of all repairs and maintenance activities for the Group in September 2016. From 31st March 2022 all activities undertaken by Prime have been transferred back into Acis Group Limited. Prime is being wound-up.

Acis HomePlus Limited

Acis HomePlus Limited provided home independence services including adaptations to the Group and the private sector. Acis HomePlus Limited commenced trading in November 2019 after changing its name from Acis Housing Limited. As from 31st March 2023 Acis HomePlus has ceased to trade and is currently being wound-up.

Report of the Directors (continued)

Riverside Access and Training Centre CIC

Riverside Training was acquired by the Group in September 2020. Riverside Training delivers training and welfare/social support services alongside employability programmes.

Community Learning in Partnership CIC

Community Learning (CLIP) was acquired by the Group in August 2022. CLIP works with young people and adults who are looking to refresh their skills – for personal development, higher education or work.

Acis Properties Limited

Acis Properties Limited has been dormant throughout the period.

Internal controls assurance

The Board has overall responsibility for establishing and maintaining the whole system of internal control and for reviewing its effectiveness.

This responsibility applies to all organisations within the Group, including those not registered with the Regulator of Social Housing.

The system of internal control is designed to manage, rather than eliminate, the risk of failure to achieve business objectives, and to provide reasonable, and not absolute, assurance against material misstatement or loss.

The process for identifying, evaluating and managing the significant risks faced by the Group is ongoing. The Board receives and considers reports from management on these risk management and control arrangements throughout the year.

Key elements of the control framework include:

- Board approved terms of reference and delegated authorities for the Audit and Risk Committee, Finance and Development Committee, Operations Committee, Enterprise Committee and Remuneration and Review Committee;
- Clearly defined management responsibilities for the identification, evaluation and control of significant risks;
- Board approved risk appetite levels;
- Robust strategic and business planning processes;
- Quarterly review of the Group's risk map by the Board;
- Detailed financial budgets and forecasts for subsequent years;

- Formal recruitment, retention, training and development policies;
- Established authorisation and appraisal procedures for all significant new initiatives and commitments;
- Regular reporting to senior management and the Board of key business objectives, targets and outcomes;
- Board approved whistleblowing and anti-fraud and bribery policy; and
- Detailed policies and procedures in each area of the Group's work.

A fraud register is maintained and available for review at every meeting of the Audit and Risk Committee.

No fraud has been reported in the year.

The Board cannot delegate ultimate responsibility for the system of internal control, but it can, and has, delegated authority to the Audit and Risk Committee to regularly review the effectiveness of the system of internal control. The Board receives minutes and an update from the committee chair for all Audit and Risk Committee meetings.

Throughout the year, the Audit and Risk Committee have reviewed the effectiveness of the systems of internal controls, including the sources of assurance agreed by the Board as being appropriate for that purpose. The Committee is satisfied that there is sufficient evidence to confirm that adequate systems of internal control existed and operated throughout the year.

Governance

Governance and Financial Viability Standard

Acis has designed and implemented a comprehensive approach to the management of regulatory compliance including:

- Codifying the role and responsibilities of the Board, Sub-Committees and Officers in relation to RoSH compliance;
- Specifying the regulatory requirement and building the supporting evidence base of compliance;
- Identification of the deadlines for each regulatory cycle with a project plan in place to support completion of the regulatory cycle deadlines. The project plan developed includes clear stage gates / milestones, risk review and specific ownership of items in the plan by officers;
- Appropriate scrutiny at identified points by officers, Board and Committees;

Report of the Directors (continued)

- A programmed approach to compliance designed to ensure visibility of the way that issues are being addressed at stages where remedial action can be taken if required;
- The Group has applied this approach to all elements of the Regulatory Standard, with each element of the Standard and the accompanying code of practice specified along with the associated evidence references and required actions which are tracked using a RAG status.

Assessment of Acis Group Limited's compliance with the Governance and Viability standard has been made by the Board and there are no areas of non-compliance.

Code of Governance

In accordance with the Governance and Financial Viability Standard as set by the Regulator of Social Housing, Acis Group, in 2022 adopted a bespoke Code of Governance which is heavily based on the National Housing Federation Code of Governance 2020. These requirements do not apply to the non-registered

subsidiary entities of the Group although they do operate within the spirit of the Code. Compliance with the adopted Code of Governance has been upheld by Acis Group Limited throughout the year.

The board has given robust consideration to the effectiveness and conduct of business for all Boards and Committees and is committed to formally reviewing its effectiveness at least every three years. The latest review was undertaken in January 2021.

In December 2015 the NHF published its voluntary code in relation to Mergers, Group Structures and Partnerships. Acknowledging the strategic aim to grow our organisation, and to create financial efficiency and strength through actively seeking collaborative working arrangements, the Board formally adopted the code at its meeting held in April 2016. Within the year, the Group made no formal merger proposals to any other party.

Board composition

The Board is made up of ten non- executive members. The Board structure includes the following committees and groups:

| Committee / Group | Membership | Meeting frequency 2022/23 | Role |
|---------------------------------|--|---------------------------|--|
| Audit and Risk Committee | <p>Bruce Kerr (Chair)</p> <p>Paul Satchwell</p> <p>Kathryn Smart (until 26/9/22 after being appointed Board Chair)</p> <p>Paul Wilkin (Joined 26/9/22)</p> <p>Russell Stone (Independent member)</p> | 4 | <p>Provides independent scrutiny and challenge to provide the Board with assurance.</p> <p>Ensure that appropriate external audit arrangements are in place and regularly evaluated and monitored.</p> <p>Consideration of audit reports and detailed review of financial statements.</p> <p>Seek assurance that appropriate risk management and assessment techniques are operated within the Group and performs detailed scrutiny and evaluation of risk.</p> <p>Ensures satisfactory internal audit arrangements operate within the Group and seek assurance that appropriate systems of internal control are established and maintained.</p> <p>Ensure an adequate system of internal control is in place.</p> |

Report of the Directors (continued)

| Committee / Group | Membership | Meeting frequency 2022/23 | Role |
|--|---|---------------------------|---|
| Remuneration and Review Committee | Kathryn Smart (Chair Apr-Sept) Mike Kay (Chair from Sept) Graham Ward (Until Feb) Carole Hodson (From Feb) | 2 | Review and recommend remuneration package of the Chief Executive and executive directors to the Board. Oversight of appraisal of the Chief Executive and executive directors. |
| Finance and Development Committee | Paul Satchwell (Chair) Graham Ward Ronan O'Hara (Until 26/9/22) Nigel Whitaker Paul Wilkin (Joined 26/9/22) | 6 | Maintain an overview of the Group's financial performance including reviewing and commenting upon the Group's management accounts and financial forecasts. Consider financial implications of proposals for areas of major new strategic business development on behalf of AGL and make recommendations to the board. Assist in the development of the Group's Treasury Management Strategy and consider the impact of changes in interest rates on the same. Monitor the Group's existing loan portfolio and determination of the adopted approach in relation to the drawdown of new funds, and the maturity of existing loans. Consider and approve within delegated authorities new development proposals or recommend to Board. Ensure compliance with the Group's Financial regulations in relation to procurement. Review the Group's Business Plan and act as an early warning system to the Board in cases of concern. |
| Operations Committee | Nigel Whitaker (Chair) Bruce Kerr Ronan O'Hara Carole Hodson Jamil Tuki (Trainee) (Resigned 24/3/22) | 5 | Ensure the maintenance of adequate and effective arrangements for internal monitoring of operational action plans and performance management processes. Receive reports and other performance information in relation to the Group's performance on all operational services. Receive reports in relation to the Group's customer communications and feedback. Report any serious delivery or compliance failures or concerns to the Group Board. |

Report of the Directors (continued)

| | | | |
|-----------------------------|--|---|--|
| Enterprise Committee | Mike Kay (Chair) Carole Hodson Julie Haywood Ronan O’Hara Chris Duncan (Trainee) | 3 | Review, monitor and assess the operational and financial performance of the Group’s enterprise activities. Report any serious delivery or compliance failures or concerns to the Group Board. Act as a sounding board to the Executive on any areas of potential new business or growth for the Group. |
|-----------------------------|--|---|--|

Skills and recruitment

All appointments are approved by the Board with due consideration of skills and supported by an objective and rigorous selection and assessment process. All appointments are made in accordance with the Board’s skills matrix and the recruitment processes focused on securing members with the following appropriate skills:

Housing Sector: in-depth, up-to-date knowledge including the housing needs Acis Group aims to meet, and the opportunities and threats posed by the organisation’s external framework

Resident / Customer: experience of the needs, concerns and aspirations of Acis’ customers/tenants, community development. Community relations and needs including equal opportunity, disability and managing diversity

Strategic leadership and management: vision, intellectual flexibility, political astuteness and drive for results. Experience of working at a strategic management level in the commercial, public sector, local/central government policy or charitable sector

Analytical: ability to digest large amounts of information, picking out the relevant points and using the information to support strategic decision making

Business Management: successful senior level business, financial and management experience including the ability to monitor performance and hold to account, change management, basic HR/employee engagement, IT and PR and Marketing.

The Board is made up of a range of skilled business people, with both private and public sector backgrounds, ensuring a broad range of skills, competencies, experience and knowledge. Members of the Executive Leadership Team attend the Board and Committees but are not Board members.

Evaluation

All Board members are subject to an individual appraisal conducted by the Chair. The appraisal process assesses contributions made, reviews and identifies training and development needs of the individual, and formalises individual and wider Board goals for the forthcoming year.

The adopted code of governance sets a requirement for appraisal of individual members to be carried out at least every two years. All Board members had an appraisal in the year.

The Board also completed a collective annual review of effectiveness for the year ended 31 March 2023. Committees and the Boards of subsidiary companies also undertook an annual review of effectiveness. An action plan will be drawn up and adopted by the Board to address any elements identified as areas where performance could be enhanced.

Attendance

The attendance at meetings by Board members throughout the year was as follows:

Report of the Directors (continued)

Acis Group Board

| Member | Maximum Possible | Actual Attendance | Comment |
|------------------------|------------------|-------------------|------------------------------------|
| Kathryn Smart | 7 | 7 | |
| Carole Hodson | 7 | 6 | |
| Mike Kay | 7 | 7 | |
| Graham Ward | 7 | 7 | |
| Nigel Whitaker | 7 | 7 | |
| Paul Satchwell | 7 | 7 | |
| Ronan O'Hara | 7 | 6 | |
| Bruce Kerr | 7 | 7 | |
| Suzanne Bolton | 3 | 2 | Resigned 26/9/22 |
| Paul Wilkin | 3 | 3 | Appointed 26/9/22 |
| Julie Haywood | 3 | 3 | Appointed 26/9/22 |
| Chris Duncan (Trainee) | 3 | 1 | Appointed 26/9/22 |
| Jamil Tuki (Trainee) | 3 | 2 | Appointed 26/9/22 Resigned 24/3/23 |

Audit and Risk Committee

| Member | Maximum Possible | Actual Attendance | Comment |
|----------------|------------------|-------------------|--|
| Bruce Kerr | 4 | 4 | |
| Paul Satchwell | 4 | 3 | |
| Kathryn Smart | 1 | 1 | Stood down after being appointed board chair 26/9/22 |
| Paul Wilkin | 3 | 3 | Appointed 26/9/22 |
| Russell Stone | 4 | 3 | |

Remuneration and Review Committee

| Member | Maximum Possible | Actual Attendance | Comment |
|---------------|------------------|-------------------|----------------------------------|
| Michael Kay | 2 | 2 | |
| Graham Ward | 1 | 1 | Stood down from committee 9/2/23 |
| Kathryn Smart | 2 | 2 | |
| Carole Hodson | 1 | 1 | Appointed to committee 9/2/23 |

Operations Committee

| Member | Maximum Possible | Actual Attendance | Comment |
|----------------------|------------------|-------------------|--------------------|
| Nigel Whitaker | 5 | 5 | |
| Bruce Kerr | 5 | 5 | |
| Ronan O'Hara | 5 | 4 | |
| Carole Hodson | 5 | 5 | |
| Jamil Tuki (Trainee) | 3 | 1 | Resigned 24/3/2023 |

Report of the Directors (continued)

Finance and Development Committee

| Member | Maximum Possible | Actual Attendance | Comment |
|----------------|------------------|-------------------|-----------------------------------|
| Paul Satchwell | 6 | 5 | |
| Graham Ward | 6 | 6 | |
| Nigel Whitaker | 6 | 6 | |
| Ronan O'Hara | 2 | 0 | Stood down from committee 26/9/22 |
| Paul Wilkin | 4 | 4 | Appointed 26/9/22 |

Enterprise Committee (New Committee)

| Member | Maximum Possible | Actual Attendance | Comment |
|------------------------|------------------|-------------------|---------|
| Mike Kay | 3 | 3 | |
| Carole Hodson | 3 | 3 | |
| Ronan O'Hara | 3 | 1 | |
| Julie Haywood | 3 | 3 | |
| Chris Duncan (Trainee) | 3 | 1 | |

Eione LLP

| Member | Maximum Possible | Actual Attendance | Comment |
|--------------------|------------------|-------------------|------------------|
| Graham Ward | 4 | 4 | |
| Greg Bacon | 4 | 3 | |
| Adrian Chamberlain | 4 | 4 | |
| Janice Boucher | 4 | 3 | Resigned 28/4/23 |
| David Swift | 4 | 4 | |

Prime Repairs and Maintenance Limited

| Member | Maximum Possible | Actual Attendance | Comment |
|--------------------|------------------|-------------------|---------|
| Greg Bacon | 1 | 1 | |
| Paul Woollam | 1 | 1 | |
| Adrian Chamberlain | 1 | 1 | |
| Mark Jones | 1 | 0 | |

Acis Development Services Limited

| Member | Maximum Possible | Actual Attendance | Comment |
|--------------------|------------------|-------------------|---------|
| Greg Bacon | 2 | 2 | |
| Paul Woollam | 2 | 2 | |
| Adrian Chamberlain | 2 | 2 | |
| Mark Jones | 2 | 1 | |

Report of the Directors (continued)

Acis Management Limited

| Member | Maximum Possible | Actual Attendance | Comment |
|--------------------|------------------|-------------------|---------|
| Greg Bacon | 1 | 1 | |
| Paul Woollam | 1 | 1 | |
| Adrian Chamberlain | 1 | 1 | |
| Mark Jones | 1 | 0 | |

Acis HomePlus Limited

| Member | Maximum Possible | Actual Attendance | Comment |
|--------------------|------------------|-------------------|---------|
| Greg Bacon | 2 | 2 | |
| Paul Woollam | 2 | 2 | |
| Adrian Chamberlain | 2 | 2 | |
| Mark Jones | 2 | 1 | |

Riverside Access and Training Centre Gainsborough CIC

| Member | Maximum Possible | Actual Attendance | Comment |
|--------------------|------------------|-------------------|---------|
| Greg Bacon | 2 | 2 | |
| Paul Woollam | 2 | 2 | |
| Adrian Chamberlain | 2 | 2 | |
| Mark Jones | 2 | 1 | |

Community Learning in Partnership CIC

| Member | Maximum Possible | Actual Attendance | Comment |
|--------------------|------------------|-------------------|---------|
| Greg Bacon | 1 | 1 | |
| Paul Woollam | 1 | 1 | |
| Adrian Chamberlain | 1 | 1 | |
| Mark Jones | 1 | 1 | |

Report of the Directors (continued)

Statement of the responsibilities of the Board for the financial statements.

The Board is responsible for preparing the report and financial statements in accordance with applicable law and regulations.

Company law requires the Board to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (UK GAAP) including Financial Reporting Standard 102 (FRS 102) and the Housing SORP 2018 (Statement of Recommended Practice for Registered Social Housing Providers). Under Company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs and surplus or deficit of the Association and Group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards and the Statement of Recommended Practice (SORP) for Registered Social Housing Providers update 2018 have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Association's transactions and disclose with reasonable accuracy at any time the financial position of the Association and Group and enable them to ensure that the financial statements comply with the Companies Act 2006 (Part 10, chapter 2, paragraphs 170-180), the Housing and Regeneration Act 2008 and the Accounting Direction for Private Registered Providers of Social Housing 2022.

They are also responsible for safeguarding the assets of the Association and the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors confirm that:

- so far as each Director is aware, there is no relevant audit information (as defined by section 418 of the Companies Act 2006) of which the Group's auditors are unaware; and
- the Directors have taken all steps that they ought to have taken as Directors in order to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

The Board is responsible for ensuring that the report of the Board is prepared in accordance with the Statement of Recommended Practice: Accounting by Registered Social Housing Providers (2018) (SORP). The Board is responsible for the maintenance and integrity of the corporate and financial information on the Group's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Public Benefit

Acis has considered the Charity Commission's general guidance on public benefit when reviewing its aims and objectives and planning future activities. All of the Association's charitable activities, details of which appear in the Operating and Financial Review, are undertaken for the benefit of local communities.

The charitable objectives of the Association are "to carry on the business of providing social housing, other housing, accommodation and assistance to help house people and associated facilities, services and amenities for poor people and for the relief of elderly, disabled (whether physically or mentally) or chronically sick people".

Report of the Directors (continued)

Our vision is to create opportunities for people to have better lives through the provision of better homes and better services. The Association has the following streams in relation to its charitable objects:

- Over 5,700 properties for rent, primarily by families who are unable to rent or buy at open market rates;
- Over 250 sheltered housing properties across nine schemes and assistance for people who need additional housing-related support;
- Over 500 low-cost home ownership properties, primarily shared ownership and the Rent to Own initiative;
- 6 Supported properties where the tenants receive support from other agencies;
- Over 1,100 student bed spaces providing affordable accommodation for students to continue their education;
- Support for tenants and the wider communities in education and gaining access to the workplace;
- Support for those requiring adaptations in order to stay in their properties.

To deliver these objects the Association engages in a comprehensive range of activities including those referred to in the Operating and Financial Review and Strategic Report and also in the annual report to tenants. These activities are underpinned by a comprehensive framework of strategies and policies to maximise the involvement of our tenants and ensure a robust governance structure.

Over 34 per cent of our tenants are aged 60 or over and nearly 34 per cent of our tenants are on full or partial Housing Benefit and over 36 per cent are on Universal Credit. Our tenancies are open to all, subject to Local Authority and local lettings policies which are legitimate, proportionate, rational and justifiable.

Annual general meeting

The Annual General Meeting will be held on 25 September 2023 at Acis House, Bridge Street, Gainsborough.

External auditors

Beevers and Struthers were appointed to audit the Group and Association financial statements for the year ended 31 March 2023.

Approval

The Report of the Board, including the strategic report, was approved by the Board on 31 July 2023 and signed on its behalf by:



Kathryn Smart

Chair

Independent Auditor's Report to the Members of Acis Group Limited

Independent Auditor's Report to the Members of Acis Group Limited

Opinion

We have audited the financial statements of Acis Group Limited (the 'parent Association') and its subsidiaries (the 'Group') for the year ended 31 March 2023 which comprise the Consolidated Statement of Comprehensive Income, the Association Statement of Comprehensive Income, the Consolidated and Association Statements of Financial Position, the Consolidated Statement of Changes in Equity (Reserves), the Association Statement of Changes in Equity (Reserves), the Consolidated Statement of Cash Flow and the notes to the financial statements, including a summary of significant accounting policies in note 2. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the Group's and of the parent Association's affairs as at 31 March 2023 and of the Group's income and expenditure and the parent Association's income and expenditure for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006, the Housing and Regeneration Act 2008 and the Accounting Direction for Private Registered Providers of Social Housing 2022.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Group and parent Association in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the Board's use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Group's or the parent Association's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the Board with respect to going concern are described in the relevant sections of this report.

Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The Board is responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Independent Auditor's Report to the Members of Acis Group Limited (continued)

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Group and the parent Association and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent Association, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent Association financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

In addition, we have nothing to report in respect of the following matter where the Housing and Regeneration Act 2008 requires us to report to you if, in our opinion:

- a satisfactory system of control over transactions has not been maintained.

Responsibilities of directors

As explained more fully in the Statement of the responsibilities of the Board for the financial statements set out on page 40, the Board is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Board determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board is responsible for assessing the Group's and the parent Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board either intends to liquidate the Group or the parent Association or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's web-site at www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Independent Auditor's Report to the Members of Acis Group Limited (continued)

Extent to which the audit was considered capable of detecting irregularities, including fraud

We identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and then design and perform audit procedures responsive to those risks, including obtaining audit evidence that is sufficient and appropriate to provide a basis for our opinion.

In identifying and addressing risks of material misstatement in respect of irregularities, including fraud and non-compliance with laws and regulations, our procedures included the following:

We obtained an understanding of laws, regulations and guidance that affect the Group and parent Association, focusing on those that had a direct effect on the financial statements or that had a fundamental effect on its operations. Key laws, regulations and guidance that we identified included the Companies Act 2006, the Statement of Recommended Practice for registered housing providers: Housing SORP 2018, the Housing and Regeneration Act 2008, the Accounting Direction for Private Registered Providers of Social Housing 2022, tax legislation, health and safety legislation, and employment legislation.

- We enquired of the Board and reviewed correspondence and Board meeting minutes for evidence of non-compliance with relevant laws and regulations. We also reviewed the controls the Board have in place, where necessary, to ensure compliance.
- We gained an understanding of the controls that the Board have in place to prevent and detect fraud. We enquired of the Board about any incidences of fraud that had taken place during the accounting period.
- The risk of fraud and non-compliance with laws and regulations was discussed within the audit team and tests were planned and performed to address these risks. We identified the potential for fraud in the following areas: laws related to the construction and provision of social housing recognising the regulated nature of the Group's activities.
- We reviewed financial statements disclosures and supporting documentation to assess compliance with relevant laws and regulations discussed above.
- We enquired of the Board about actual and potential litigation and claims.
- We performed analytical procedures to

identify any unusual or unexpected relationships that might indicate risks of material misstatement due to fraud.

- In addressing the risk of fraud due to management override of internal controls we tested the appropriateness of journal entries and assessed whether the judgements made in making accounting estimates were indicative of a potential bias.

Due to the inherent limitations of an audit, there is an unavoidable risk that we may not have detected some material misstatements in the financial statements, even though we have properly planned and performed our audit in accordance with auditing standards. For example, as with any audit, there remained a higher risk of non-detection of irregularities, as these may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls. We are not responsible for preventing fraud or non-compliance with laws and regulations and cannot be expected to detect all fraud and non-compliance with laws and regulations.

Use of our Report

This report is made solely to the Association's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members as a body, for our audit work, for this report, or for the opinions we have formed.

Beever and Struthers

Helen Knowles LLB FCA (Senior Statutory Auditor)

For and on behalf of
Beever and Struthers
Statutory Auditor
One Express
1 George Leigh Street
Manchester
M4 5DL

Date: 19 September 2023

Consolidated Statement of Comprehensive Income

For the year ended 31 March 2023

| | Note | 2023 £'000 | 2022 £'000 |
|---|------|---------------|---------------|
| Transfer of intangible assets | 3 | 40,068 | 2,000 |
| Operating expense | 3 | (29,645) | (32,100) |
| Goodwill impairment | 5 | 885 | 0 |
| Other intangible assets | 5 | 271 | 0 |
| Operating surplus | 4 | 11,579 | 12,000 |
| Interest receivable | 6 | 16 | 0 |
| Interest payable and other | 7 | (6,650) | (1,900) |
| Surplus before taxation | | 4,945 | 1,000 |
| Tax | 12 | 57 | 0 |
| Surplus for the year after taxation | | 5,002 | 1,000 |
| Other comprehensive income | | | |
| Other comprehensive income | 9 | (457) | 1,000 |
| Total comprehensive income for the year | | 4,545 | 2,000 |
| Total comprehensive income for the year attributable to: | | | |
| Other comprehensive income | | 29 | 112 |
| Operating surplus | | 4,516 | 1,888 |

The consolidated results relate to the accounts of the Group as a whole, except where stated otherwise. The consolidated financial statements for the year ended 31 March 2023 were approved and authorised for issue by the Board of Directors on 12 October 2023. The consolidated financial statements for the year ended 31 March 2022 were approved and authorised for issue by the Board of Directors on 12 October 2022.

The consolidated financial statements for the year ended 31 March 2023 were approved and authorised for issue by the Board of Directors on 12 October 2023.

The consolidated financial statements for the year ended 31 March 2022 were approved and authorised for issue by the Board of Directors on 12 October 2022.



Kathryn Smart
Chair / Trustee



Carole Hodson
Vice Chair / Trustee



Catherine Kelly
Secretary

Acis Group Limited, Company Number 03593345

Association Statement of Comprehensive Income

For the year ended 31 March 2023

| | Note | 2023 £'000 | 2022 £'000 |
|--|------|---------------|---------------|
| Transfer of fixed assets | 3 | 38,848 | 39,300 |
| Operating expenditure | 3 | (28,229) | (2,030) |
| Depreciation and amortisation | 5 | 885 | 0 |
| Operating surplus | | 11,504 | 11,000 |
| Interest receivable | 6 | 49 | 0 |
| Interest payable and other interest | 7 | (7,202) | (1,093) |
| Net | 11 | 147 | 1,093 |
| Surplus before taxation | | 4,498 | 0 |
| Tax | 12 | 40 | 0 |
| Surplus for the year after taxation | | 4,538 | 0 |
| Other comprehensive income | | | |
| Transfer of retained earnings | 9 | (457) | 1,000 |
| Total comprehensive income for the year | | 4,081 | 0 |

The related costs associated with the related activities and the other expenses of 3 to 9 are set out in the report of the Association.

The financial statements of 9 were approved and adopted by the Board on 31 March 2023 and were signed on behalf of the Association.



Kathryn Smart
Chair / Trustee



Carole Hodson
Vice Chair / Trustee



Catherine Kelly
Secretary

Acis Group Limited, Company Number 03593345

Consolidated and Association Statement of Financial Position

As at 31 March 2023

| | Note | Group | | Association | |
|---|------|-----------------|----------------|-----------------|----------------|
| | | 2023 £'000 | 2022 £'000 | 2023 £'000 | 2022 £'000 |
| Fixed Assets | | | | | |
| Intangible Assets | 13 | 289,496 | 200,009 | 291,455 | 200,311 |
| Property, Plant and Equipment | 10 | 3,065 | 2,300 | 2,404 | 2,202 |
| Total Fixed Assets | | 292,561 | 202,309 | 293,859 | 202,513 |
| Current Assets | | | | | |
| Stocks | 10 | 4,475 | 2,300 | 4,471 | 2,300 |
| Trade and Other Debtors | 10 | 1,822 | 1,002 | 1,871 | 3,001 |
| Prepaid Expenses and Other Assets | 10 | 2,321 | 3,001 | 1,749 | 1,000 |
| | | 8,618 | 6,303 | 8,091 | 6,301 |
| Less: Creditors: amounts falling due within one year | 19 | (10,793) | (2,002) | (10,376) | (2,200) |
| Net Current Assets | | (2,175) | (2,000) | (2,285) | (1,999) |
| Total Assets Less Current Liabilities | | 290,386 | 200,309 | 291,574 | 200,514 |
| Creditors: amounts falling due after more than one year | 20 | (228,668) | (199,000) | (228,220) | (199,000) |
| Provisions for liabilities | | | | | |
| Provision for doubtful debts | 9 | (1,402) | (1,320) | (1,402) | (1,320) |
| Total Net Assets | | 60,316 | 60,309 | 61,952 | 60,514 |
| Reserves | | | | | |
| Share and Reserve | | 60,316 | 60,309 | 61,952 | 60,514 |

The consolidated financial statements for the year ended 31 March 2023 are approved and authorised for issue by the Board of Directors.

The consolidated financial statements for the year ended 31 March 2023 were approved and authorised for issue by the Board of Directors on 31 March 2023 and were signed on behalf of the Board.



Kathryn Smart
Chair / Trustee



Carole Hodson
Vice Chair / Trustee



Catherine Kelly
Secretary

Acis Group Limited, Company Number 03593345

Consolidated Statement of Changes in Equity (reserves)

| | Income and Expenditure Reserve £'000 | Total Excluding Non- controlling Interest £'000 | Non- Controlling Interest £'000 | Total £'000 |
|---|---|--|--|----------------|
| Balance as at 31 March 2021 | 1,009 | 1,009 | 0 | 1,009 |
| Surplus for the year after tax | 200 | 200 | 112 | 312 |
| Other comprehensive income for the year after tax | 1,000 | 1,000 | 0 | 1,000 |
| Total comprehensive income for the year | 1,200 | 1,200 | 112 | 2,312 |
| Distributions | 0 | 0 | 900 | 900 |
| Balance as at 31 March 2022 | 1,000 | 1,000 | 0 | 1,000 |
| Surplus for the year after tax | 903 | 903 | 29 | 932 |
| Other comprehensive income for the year after tax | 1,000 | 1,000 | 0 | 1,000 |
| Total comprehensive income for the year | 1,903 | 1,903 | 29 | 2,932 |
| Distributions | 0 | 0 | 1,000 | 1,000 |
| Balance as at 31 March 2023 | 60,316 | 60,316 | - | 60,316 |

The notes on pages 3 to 9 form an integral part of these consolidated financial statements.

Association Statement of Changes in Equity (reserves)

| | Income and Expenditure Reserve £'000 | Total £'000 |
|---|---|----------------|
| Balance as at 31 March 2021 | 9,111 | 9,111 |
| Surplus for the year after tax | 1,000 | 1,000 |
| Other comprehensive income for the year after tax | 1,000 | 1,000 |
| Total comprehensive income for the year | 2,000 | 2,000 |
| Balance as at 31 March 2022 | 11,111 | 11,111 |
| Surplus for the year after tax | 3,000 | 3,000 |
| Other comprehensive income for the year after tax | 1,000 | 1,000 |
| Total comprehensive income for the year | 4,000 | 4,000 |
| Balance as at 31 March 2023 | 15,111 | 15,111 |

The above is prepared in accordance with the accounting policies set out in the financial statements.

Consolidated Statement of Cash Flow

| | 2023 £'000 | 2022 £'000 |
|---|-----------------|-----------------|
| Net cash generated from operating activities | 13,943 | 23,020 |
| Cash flow from investing activities | | |
| Proceeds from the sale of fixed assets | (22,924) | 1,000 |
| Proceeds from the sale of fixed assets | 1,754 | 1,022 |
| Dividends received | 1,531 | 20 |
| Interest received | 16 | - |
| | <u>(19,623)</u> | <u>(12,030)</u> |
| Cash flow from financing activities | | |
| Interest paid | (8,233) | 1,100 |
| Dividends received from other investments | 4,500 | 1,000 |
| Dividends from 3m investments | 25,000 | - |
| Repayment of borrowings | (16,667) | 9,100 |
| Other arrangements | - | 33 |
| | <u>4,600</u> | <u>(10,000)</u> |
| Net change in cash and cash equivalents | (1,080) | 131 |
| Cash and cash equivalents at beginning of year | 3,401 | 3,270 |
| Cash and cash equivalents at end of the year | 2,321 | 3,401 |

The above figures are based on the 9 month interim report and are unaudited.

Reconciliation of Group Operating Surplus to Net Cash Inflow from Operating Activities

| | 2023 £'000 | 2022 £'000 |
|--|---------------|---------------|
| Cash generated from operating activities | | |
| Surplus after tax | 4,516 | 110 |
| Adjustment for non-cash items | | |
| Depreciation and amortisation | 7,798 | 209 |
| Impairment of intangible assets | (2,130) | 1 |
| Impairment of trade and other debtors | (94) | 1 |
| Impairment of trade and other creditors | (584) | 109 |
| Provision for distribution payable | (411) | 22 |
| Provision for impairment of net debt | (288) | 2 |
| Share option expense | (77) | 29 |
| Share based payments | (271) | - |
| Deferred tax credit arising in the year | (722) | 2 |
| Other non-cash items | 457 | 1,000 |
| Adjustments for investing or financing activities | | |
| Net change in debt | (885) | 0 |
| Interest and dividends received | 6,650 | 109 |
| Interest received | (16) | - |
| Net cash generated from operating activities | 13,943 | 23,021 |

The above reconciles the 2023 to 2022 arm of the report to the consolidated statement

Notes to the Financial Statements

For the year ended 31 March 2023

Principle accounting policies (continued)

Basis of consolidation

The consolidated financial statements incorporate the results of the subsidiary undertakings owned or controlled by the Group at 31 March 2023 using the cost of acquisition method. Where the cost of acquisition method is used, the results of the subsidiary undertakings are included from the date of acquisition to the date the Group obtains control.

Going Concern

The Group's Financial Statements have been prepared on a going concern basis which assumes an ability to continue operations in the foreseeable future.

The Group's activities, its current financial position and factors likely to affect its future development are set out in the operating and financial Review. The Group has a policy of long term debt financing and re-financing credit facilities to generate positive cash flow from operations.

The element combine to provide sufficient resources to finance committed re-investment and development programmes, along with the Group's day to day operations.

The Group has a long term borrowing policy which is to ensure to debt facilities to continue to comply with lenders' covenants. The borrowing policy will be monitored and reported to the Board and Development Committee.

It is the Board's responsible expectation that the Group has adequate resources to continue to operate in the foreseeable future beyond a period of 12 months after the date of the report and management are advised to re-assess and to adopt the appropriate basis in the financial statements.

Critical accounting judgements and key sources of estimation uncertainty

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported for assets and liabilities at the Balance Sheet date and the amounts reported for revenues and expenses during the year. The estimates are those that are most likely to occur and differ from those estimates that management report from those management estimates and the most significant effect on amounts reported in the financial statements.

- a. **Development expenditure** – The Group capitalises development expenditure in accordance with the accounting policy described as above. Initial capitalisation of costs is based on management's judgement that a development scheme is confirmed. The Board approves the policy and monitors the appropriate and prudent determination of whether a project is likely to generate management's estimate of the development and consider whether any other factors that result in impairment.
- b. **Categorisation of Housing Properties** – The Group has determined a defined range of the intended use of the properties to determine the intended use. The Group has determined the asset to be used for residential or to be used for commercial purposes. The Group has determined that all current related properties or fixed commitments should be included as investment properties.
- c. **Impairment** – It is recognised that there is a permanent diminution in value of the properties held for sale in the Statement of Financial Position. The Group has determined that all assets held for sale are to be impaired resulting in an expense in 2022/23. Management estimates that the Group has determined the market value of the properties and the market interest rate and return on investment to be proposed to the relevant parties. The Group has determined that the asset is impaired or to be sold or otherwise disposed of or otherwise disposed of or otherwise disposed of.

Notes to the Financial Statements

For the year ended 31 March 2023

Principle accounting policies (continued)

Other key sources of estimation and assumptions:

Tangible fixed assets – Tangible fixed assets are depreciated over their useful economic lives into periods read as follows: The depreciation of the assets and read as follows are calculated on a straight-line basis over their useful economic lives. The depreciation of the assets and read as follows are calculated on a straight-line basis over their useful economic lives. The depreciation of the assets and read as follows are calculated on a straight-line basis over their useful economic lives.

Stock and Work in progress – The group carries stock and work in progress at cost less impairment. The recoverable amount is determined as the maximum amount that can be recovered from the sale of the asset or its use in production.

Pension and other post-employment benefits – The cost of defined benefit pension and other post-employment benefits are determined using actuarial valuations. The actuarial valuations involve assumptions about discount rates, the amount and timing of payments and future salary increases.

Due to the complexity of the assumptions underlying the actuarial valuations and the long-term nature of the pension obligations, the estimates are subject to significant uncertainty. The appropriate discount rate is determined by reference to the interest rate on government bonds of the reporting currency at the end of the reporting period. The carrying amount of the pension liability is based on the present value of the expected future cash outflows. The carrying amount of the pension liability is based on the present value of the expected future cash outflows. The carrying amount of the pension liability is based on the present value of the expected future cash outflows.

Table 1: The Sensitivity to the Principal Assumptions

| | Change in assumption | Change in liabilities | £'000 |
|--------------------------|---|-----------------------|-------|
| Discount rate | Increase 0.1% p.a. | Decrease by 1.9 | 1 |
| Rate of return | Increase 0.1% p.a. | Increase by 1.9 | 1 |
| Rate of return on debt | Increase 0.1% p.a. | Increase by 0.1 | 0 |
| Rate of return on equity | Probability of default on equity increased by 10% | Increase by 1.0 | 133 |

Further details are given in note 9.

Impairment of non-financial assets – Recoverable impairment allowances on property are carried at the lower of cost and impairment. Recoverable impairment allowances are determined based on the carrying amount of the asset less the present value of the expected future cash flows. Recoverable impairment allowances are determined based on the carrying amount of the asset less the present value of the expected future cash flows.

Impairment reversal is carried out for the year ended 31 March 2023 where there is an increase in the recoverable amount of the asset.

Notes to the Financial Statements

For the year ended 31 March 2023

Principle accounting policies (continued)

Acquisition accounting

Moome Limited Development Services Limited Prime Rep and Moome Limited
 OneP Limited R Trade and Theatre and bar and community interest
 Group and community interest in Partner Group community interest Group have been included in the
 Group financial statements using the purchase method of consolidation. The acquisition cost is £0.00, net of the
 Group and is included in the balance sheet.

Goodwill is the excess of the purchase price over the fair value of the identifiable intangible assets and the fair value of the net assets and liabilities of the acquiree at the date of acquisition.

Turnover and revenue recognition

Turnover represents the net amount of goods sold or services rendered, net of discounts, returns and other allowances. Revenue is recognised when the goods are delivered or the services are performed. Revenue is recognised when the goods are delivered or the services are performed. Revenue is recognised when the goods are delivered or the services are performed.

Service charges

Service charges are recognised as an expense when the service is provided. Service charges are recognised as an expense when the service is provided. Service charges are recognised as an expense when the service is provided.

Loan interest costs

Interest costs are recognised using the effective interest method. Interest costs are recognised using the effective interest method.

Loan finance issue costs

These are amortised over the life of the related financial instrument. These are amortised over the life of the related financial instrument.

Taxation

The parent company became a registered charity on 1 April 2011 and from that date has been exempt from corporation tax.

The tax expense for the period comprises current and deferred tax. Tax is recognised in profit or loss, except to the extent that it is attributable to items recognised in other comprehensive income or to items recognised directly in equity. The current tax expense is recognised in the balance sheet and the deferred tax expense is recognised in the profit or loss. Deferred tax is recognised in the profit or loss, except to the extent that it is attributable to items recognised in other comprehensive income or to items recognised directly in equity.

Notes to the Financial Statements

For the year ended 31 March 2023

Principle accounting policies (continued)

| | |
|---------------------------------|---------------|
| Houses and flats | 0.75% to 4.2% |
| Student accommodation buildings | 0.85% |
| Garages | 1.2% |
| Commercial Properties | 2.0% |

There are immaterial properties comprised of more minor components of the buildings where it is not economically viable to separately account for separate and depreciated over the individual component's useful life to achieve correct replacement or replacement components as opposed to the whole.

The immaterial depreciated freehold properties are comprised of a structure where the estimated useful life component is shorter.

Other or defined components are as follows:

| | | | |
|-----------------------------|---------------|--|---------------|
| Bathrooms | 3.3% to 10.0% | Roofs | 1.3% to 2.5% |
| Central Heating and Boilers | 4.0% to 10.0% | External Cladding and Structural Works | 1.7% to 2.5% |
| Doors | 5.0% to 6.7% | Windows | 2.5% to 20.0% |
| Electrical Works | 2.5% to 5.0% | Fixtures and Fittings | 33.3% |
| Kitchens | 5.0% to 14.3% | Environmental Improvements | 3.3% |
| Photo Voltaic Panels | 4.0% | | |

The immaterial depreciated freehold properties are of short term lease in the same manner as freehold properties except where the lease term is shorter than the useful component life estimated over the lease term. The lease is adopted as the economic life of the re-leased component.

Capitalisation of interest and administration costs

Interest on borrowings for development is capitalised up to the date of the completion of the scheme and then on the development until it is completed.

Administrative costs related to development activities are capitalised up to the extent that they are directly attributable to the development process and directly attributable to bringing the property into the intended use.

Other tangible fixed assets

Depreciation is provided on the cost of other tangible assets over their useful life. The estimated residual value is taken into account in the depreciation provided on the asset. The depreciation rate is based on the asset's useful life.

| | | | |
|---------------------------------|----------------|-----------------------------|-------|
| Freehold Offices | 2.0% | Motor Vehicles | 20.0% |
| Building Fitting and Equipment | 10.0% to 20.0% | Depot Fitting and Equipment | 20.0% |
| Computer Equipment and Software | 25.0% | Furnished Accommodation | 25.0% |

Notes to the Financial Statements

For the year ended 31 March 2023

Principle accounting policies (continued)

Recycling of Capital Grant

Where Sundry assets are recycled as described above the Sundry is credited to a fund which appears on the creditor statement to add the corresponding asset properties where recycled credit is shown to be repayable to the creditor if the asset is sold.

The contract right to the Midland Point scheme ended during 2019/20 the net receipt from the scheme were recycled into recycled credit and shown creditor. This credit is to be used for the scheme repayment.

Holiday pay accrual

Liabilities are recognised to the extent accrued holiday pay entitlement is shown on the balance sheet date and carried forward to the next period. The amount of the accrued liability at the end of the reporting period is shown on the balance sheet date.

Retirement benefits

The cost of providing retirement provisions and related benefits is charged to management expense over the periods benefiting from the employees' services.

The directors of the company have the retirement of Section 2 of the RS 102 in relation to the management expense of the group and participation interest.

The group operates a type of defined contribution scheme for the members and is a defined benefit scheme. The cost of providing retirement provisions and related benefits for both schemes are charged to management expenses over the periods benefiting from the employee's services.

The Group participates in the Social Housing Pension Scheme ('SHPS'), a defined benefit multi-employer pension scheme administered by TPT Retirement Solutions ('TPT').

Income and Expenditure Reserve

The group carries the reserve

- to provide a financial cushion and support the future operations
- to provide for the major repairs and improvements
- to provide a reserve fund for the scheme and property development

Due to the defined contribution credit (Sundry) other contributions payable to the creditor over the period the group is committed to the reserve to the extent of the time it is the scheme and other maintenance programme. The approach is to be able to create the time but to reduce the interest cost of additional income can be kept to a minimum.

Notes to the Financial Statements

For the year ended 31 March 2023

Principle accounting policies (continued)

Financial Instruments

Assets and liabilities are measured at transaction price with the exception of the following: Assets or liabilities that are directly attributable to the acquisition of an asset or liability are measured at the cost of the asset or liability. Assets and liabilities are measured at the present value of the future cash flows expected to be received or paid.

Debt instruments that meet the conditions in paragraph 11 of IAS 102 are measured at amortised cost using the effective interest method except where the arrangement constitutes a financial transaction in which the debt instrument is measured at the present value of the future payments discounted at a market rate of interest for a similar debt.

Commitments to receive or make a loan to another entity which meet the conditions in paragraph 11 of IAS 102 are measured at fair value.

Loans

Loans held by the Group are classified as basic financial instruments in accordance with IAS 102.

They are measured at transaction price plus transaction costs with the exception of amortised cost loans where the effective interest rate method is applied. Repayable loans are classified as follows:

Financial instruments held by the Group are classified as follows:

- Assets and liabilities that are receivable and payable are classified as loans and receivables and held at amortised cost using the effective interest method.
- Assets and liabilities that are held at amortised cost using the effective interest method.
- Loans or from a borrower which are due on demand are held at amortised cost using the effective interest method.
- Commitments to receive or make a loan to another entity which meet the conditions above are held at fair value.
- An investment in another entity's equity instruments other than non-convertible preference shares or convertible ordinary and preference shares are held at fair value.

Impairment of Financial Assets

Assets are assessed at each reporting date to determine whether there is any objective evidence that a financial asset or group of assets is impaired. Where there is objective evidence of impairment, the impairment loss is recognised in profit or loss immediately.

The following financial instruments are assessed individually for impairment:

• Available-for-sale financial assets

• Other financial assets that are individually significant

Other financial instruments are assessed for impairment either individually or grouped on the basis of similar credit risk characteristics. Impairment losses are measured as the difference between the carrying amount and the present value of the estimated future cash flows.

Notes to the Financial Statements

For the year ended 31 March 2023

Principle accounting policies (continued)

- a) For an impairment measured at amortised cost the impairment loss is the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate.
- b) For an impairment measured at fair value the impairment loss is the difference between the asset's carrying amount and the best estimate of the amount that the entity would receive for the asset if there were to be sold at the reporting date.
- When a subsequent period the amount of an impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment loss was recognised the previously recognised impairment loss is reversed either directly or by adjusting the carrying amount of the asset. The reversal shall be recorded in profit or loss. However, the reversal shall not exceed the carrying amount that would have been determined had no impairment been recognised. The amount of the reversal shall be recorded in profit or loss immediately.

Notes to the Financial Statements

For the year ended 31 March 2023

3. Particulars of Turnover, Cost of Sales, Operating Expenditure and Operating Surplus

| <u>Group</u> | 2023 | | | |
|--|-------------------|---------------------------|-----------------------------------|-------------------------------|
| | Turnover £'000 | Cost of Sales £'000 | Operating expenditure £'000 | Operating Surplus £'000 |
| Social Housing Lettings | 30,002 | 0 | 22,900 | 7,682 |
| Other social housing activities Profit transfer to other companies | 200 | 1,110 | 0 | 0 |
| | 2,004 | (1,516) | - | 488 |
| Non-social housing activities | | | | |
| Other lettings | 203 | 0 | 90 | 100 |
| Student accommodation lettings | 0 | 0 | 3,220 | 1,000 |
| Properties for contract let | 103 | 130 | 0 | 30 |
| Other other group related turnover | 110 | 0 | 0 | 110 |
| Other related support activities | 300 | 0 | 300 | 0 |
| Other | 1,031 | 0 | 1,020 | 303 |
| | 7,592 | (137) | (5,202) | 2,253 |
| | 40,068 | (1,653) | (27,992) | 10,423 |
| <u>Group</u> | | | | |
| | Turnover £'000 | Cost of Sales £'000 | Operating expenditure £'000 | Operating Surplus £'000 |
| Social Housing Lettings | 20,000 | 0 | 20,900 | 7,870 |
| Other social housing activities Profit transfer to other companies | 390 | 3,191 | 0 | 0 |
| | 3,957 | (3,191) | - | 766 |
| Non-social housing activities | | | | |
| Other lettings | 313 | 0 | 110 | 202 |
| Student accommodation lettings | 0 | 0 | 2,901 | 1,020 |
| Properties for contract let | 0 | 310 | 0 | 0 |
| Other other group related turnover | 300 | 0 | 0 | 300 |
| Other related support activities | 93 | 0 | 93 | 0 |
| Other | 1,009 | 0 | 990 | 0 |
| | 11,899 | (4,315) | (4,204) | 3,380 |
| | 44,626 | (7,506) | (25,104) | 12,016 |

Notes to the Financial Statements

For the year ended 31 March 2023

3. Particulars of Turnover, Cost of Sales, Operating Expenditure and Operating Surplus

| <u>Association</u> | 2023 | | | |
|--|-------------------|------------------------|-----------------------------------|-------------------------------|
| | Turnover £'000 | Cost of Sales £'000 | Operating expenditure £'000 | Operating Surplus £'000 |
| Social Housing Lettings | 30,002 | 0 | 22,000 | 7,617 |
| Other social housing activities | | | | |
| Profit from the sale of property | 2,004 | (1,516) | 0 | 0 |
| | 2,004 | (1,516) | - | 488 |
| Non-social housing activities | | | | |
| Other activities | 203 | 0 | 900 | 100 |
| Student accommodation activities | 0 | 0 | (3,210) | 1,000 |
| Property for investment | 103 | (130) | 0 | 30 |
| Investment property revaluation | 220 | 0 | 0 | 220 |
| Other non-current assets | 300 | 0 | (3,000) | 0 |
| Other | (02) | 0 | (30) | (9) |
| | 6,372 | (137) | (3,721) | 2,514 |
| | 38,848 | (1,653) | (26,576) | 10,619 |

| <u>Association</u> | 2022 | | | |
|--|-------------------|---------------------------|-----------------------------------|-------------------------------|
| | Turnover £'000 | Cost of Sales £'000 | Operating expenditure £'000 | Operating Surplus £'000 |
| Social Housing Lettings | 2,000 | 0 | (21,130) | 7,357 |
| Other social housing activities | | | | |
| Profit from the sale of property | 3,900 | (3,191) | 0 | 0 |
| | 3,900 | (3,191) | - | 766 |
| Non-social housing activities | | | | |
| Other activities | 313 | 0 | (110) | 202 |
| Student accommodation activities | (21) | 0 | (2,992) | (1,029) |
| Investment property revaluation | (2) | 0 | 0 | (2) |
| Other non-current assets | (93) | 0 | (93) | 0 |
| Other | (99) | 0 | (100) | (0) |
| | 6,628 | - | (3,751) | 2,877 |
| | 39,355 | (3,191) | (25,164) | 11,000 |

Notes to the Financial Statements

For the year ended 31 March 2023

Particulars of Income and Expenditure from Social Housing Lettings

| Group | General Housing £'000 | Supported Housing and housing for older people £'000 | Shared Ownership £'000 | 2023 Total £'000 | 2022 £'000 |
|--|--------------------------|---|---------------------------|---------------------|-----------------|
| Turnover from social housing lettings | | | | | |
| Rent receivable net of service charges and voids | 2,323 | 133 | 120 | 28,984 | 2,001 |
| Service charge receivable | 30 | 32 | 11 | 772 | 3 |
| Imputed service charge | 93 | | 23 | 716 | 1 |
| Turnover from Social housing lettings | 2,322 | 165 | 134 | 30,472 | 2,005 |
| Expenditure on social housing lettings | | | | | |
| Maintenance | (3,911) | (1) | (39) | (4,464) | (23) |
| Service charge | (1) | (2) | (9) | (1,212) | (9) |
| Rent rebate | (1) | (230) | | (5,398) | (3) |
| Provided maintenance | (1,000) | | | (1,574) | (1,000) |
| Minor Repairs | (2,090) | (93) | | (2,183) | (1,990) |
| Bad Debt | (22) | | | (226) | (32) |
| Depreciation of property | (119) | (29) | (2) | (6,716) | (2) |
| Other | (9) | (2) | | (1,017) | (1,322) |
| Operating expenditure | (20,000) | (133) | (40) | (22,790) | (20,900) |
| Operating surplus | 322 | 32 | 94 | 7,682 | 105 |
| Goodwill impairment | | | | | |
| Net benefit from investment in property | (23) | (11) | (21) | (30) | (3) |
| Operating surplus | 299 | 21 | 73 | 7,652 | 102 |

Notes to the Financial Statements

For the year ended 31 March 2023

Particulars of Income and Expenditure from Social Housing Lettings

| <u>Association</u> | General Housing £'000 | Supported Housing and housing for older people £'000 | Shared Ownership £'000 | 2023 Total £'000 | 2022 £'000 |
|--|-----------------------------|--|------------------------------|---------------------|---------------|
| Turnover from social housing lettings | | | | | |
| Rent receivable net of service charges and voids | 2,323 | 1,133 | 1,020 | 28,984 | 20,001 |
| Service charge receivable | 30 | 32 | 11 | 772 | 33 |
| Imputed service charge | 93 | 0 | 23 | 716 | 10 |
| Transfer from Sundry Income | 2,322 | 1,165 | 1,044 | 30,472 | 20,044 |
| Expenditure on social housing lettings | | | | | |
| Maintenance | 3,911 | 1,000 | 3,190 | (4,464) | 2,230 |
| Service charge | 110 | 120 | 1,190 | (1,212) | 900 |
| Rent rebate | 1,100 | 230 | 0 | (5,398) | 3,323 |
| Provided maintenance | 1,100 | 0 | 0 | (1,574) | 1,110 |
| Minor Repairs | 2,090 | 93 | 0 | (2,183) | 2,100 |
| Bad Debt | 22 | 0 | 0 | (226) | 32 |
| Depreciation on property | 2,000 | 2,190 | 2,000 | (6,775) | 3,329 |
| Other | 91 | 20 | 0 | (1,023) | 1,322 |
| Operating expenditure | 20,112 | 4,533 | 6,380 | (22,855) | 21,113 |
| Operating surplus | 110 | 632 | 364 | 7,617 | 891 |
| Goodwill revaluation | 230 | 11 | 21 | 300 | 300 |

Operating expenditure is analysed in the year ended 2023 report to operating expense 2022-23

Notes to the Financial Statements

For the year ended 31 March 2023

Particulars of Turnover from Non-Social Housing Activities

| | Group | | Association | |
|------------------------------------|--------------|---------------|--------------|--------------|
| | 2023 | 2022 | 2023 | 2022 |
| | £'000 | £'000 | £'000 | £'000 |
| Market related properties | 171 | 23 | 171 | 23 |
| Commercial properties | 13 | 1 | 13 | 1 |
| Private care | 53 | | 53 | |
| Resale development | 6 | | 6 | |
| Student accommodation | 4,870 | 1,121 | 4,870 | 1,121 |
| Properties for contract | 173 | 103 | 173 | |
| Intercept service development | - | | 226 | 2 |
| Other development related turnover | 117 | 30 | - | |
| Other related support activities | 358 | 93 | 358 | 93 |
| Other | 1,831 | 1,109 | 502 | 99 |
| | 7,592 | 11,199 | 6,372 | 1,224 |

Other turnover from development activities primarily related to 1,330 from build and contract development 2022. Profit from other development 900 in other development income

4. Operating Surplus

This is arrived at after charging / (crediting) :

| | Group | | Association | |
|---|-----------|-----------|-------------|-----------|
| | 2023 | 2022 | 2023 | 2022 |
| | £'000 | £'000 | £'000 | £'000 |
| Depreciation of properties | 6,716 | 1,201 | 6,775 | 1,329 |
| Depreciation of other fixed assets | 625 | 100 | 631 | 101 |
| Depreciation of other tangible fixed assets | 457 | 323 | 314 | 220 |
| Amortised intangible assets | (722) | (220) | (722) | (220) |
| Auditors remuneration (Excluding VAT) | | | | |
| Fee payable for the audit of the financial statements | 21 | 1 | 21 | 1 |
| Audit of the financial statements of the company | 27 | 20 | 27 | 20 |
| Build and repair to facilities | | | | |
| Total depreciation | 48 | 3 | 48 | 3 |
| Other depreciation | 8 | | 8 | |
| Other depreciation | 3 | 3 | 3 | 3 |
| Total depreciation | 11 | 10 | 11 | 10 |

Notes to the Financial Statements

For the year ended 31 March 2023

5. Gain on disposal / acquisition

Surplus on Sale of Fixed Assets – Housing Properties

| Group | 2023 | | | |
|--------------|---|---|---|-------------|
| | Shared Ownership Fully Staircased sales £'000 | Right to acquire and Right to buy sales £'000 | Other Property, Plant and Equipment sales £'000 | Total £'000 |
| Proceeds | 519 | 1,060 | 175 | 1,754 |
| Depreciation | (305) | (503) | (61) | (869) |
| Surplus | <u>214</u> | <u>557</u> | <u>114</u> | <u>885</u> |

| Group | 2022 | | | |
|--------------|---|---|---|-------------|
| | Shared Ownership Fully Staircased sales £'000 | Right to acquire and Right to buy sales £'000 | Other Property, Plant and Equipment sales £'000 | Total £'000 |
| Proceeds | 99 | 910 | 13 | 1,022 |
| Depreciation | (312) | (600) | (1) | (913) |
| Surplus | <u>187</u> | <u>360</u> | <u>13</u> | <u>560</u> |

| Association | 2023 | | | |
|--------------|---|---|---|-------------|
| | Shared Ownership Fully Staircased sales £'000 | Right to acquire and Right to buy sales £'000 | Other Property, Plant and Equipment sales £'000 | Total £'000 |
| Proceeds | 519 | 1,060 | 175 | 1,754 |
| Depreciation | (305) | (503) | (61) | (869) |
| Surplus | <u>214</u> | <u>557</u> | <u>114</u> | <u>885</u> |

| Association | 2022 | | | |
|--------------|---|---|---|-------------|
| | Shared Ownership Fully Staircased sales £'000 | Right to acquire and Right to buy sales £'000 | Other Property, Plant and Equipment sales £'000 | Total £'000 |
| Proceeds | 99 | 910 | 13 | 1,022 |
| Depreciation | (312) | (600) | (1) | (913) |
| Surplus | <u>187</u> | <u>360</u> | <u>13</u> | <u>560</u> |

Notes to the Financial Statements

For the year ended 31 March 2023

5. Gain on disposal / acquisition (continued)

Gain on acquisition

The group acquired 100% of the shares of Partnerpop, a private limited company on 1 October 2022 which resulted in a gain on acquisition being the entity's reserves at the acquisition date.

There are no other considerations to be taken into account in the calculation of the gain on acquisition. The net assets of Partnerpop at the date of acquisition were £100,000. The net assets of the group at the date of acquisition were £100,000. The net assets of the group at the date of acquisition were £100,000.

6. Interest Receivable and Other Income

| | Group | | Association | |
|--|---------------|---------------|---------------|---------------|
| | 2023 £'000 | 2022 £'000 | 2023 £'000 | 2022 £'000 |
| On financial assets measured at amortised cost: | | | | |
| Interest Receivable | | | | |
| Interest receivable on bank deposits | 16 | 0 | 16 | 0 |
| Other interest from bank deposits | - | 0 | 33 | 0 |
| | <u>16</u> | <u>0</u> | <u>49</u> | <u>0</u> |

7. Interest Payable and Financing Costs

| | Date | Group | | Association | |
|--|------|---------------|---------------|---------------|---------------|
| | | 2023 £'000 | 2022 £'000 | 2023 £'000 | 2022 £'000 |
| On financial liabilities measured at amortised cost: | | | | | |
| Bank overdraft | | 7,397 | 909 | 7,384 | 909 |
| Short-term borrowings | 10 | (351) | 300 | (351) | 300 |
| Acceptance credit facilities | 10 | - | 0 | 565 | 0 |
| Other interest | | 0 | 0 | 0 | 0 |
| Other short-term debt | | 34 | 12 | 34 | 12 |
| On defined benefit pension schemes | | | | | |
| Deferred retirement benefits | 9 | (329) | 22 | (329) | 22 |
| Interest on scheme liabilities | 9 | 360 | 29 | 360 | 29 |
| | | <u>7,111</u> | <u>1041</u> | <u>7,663</u> | <u>1041</u> |
| Deferred interest on pension | | (461) | 0 | (461) | 0 |
| | | <u>6,650</u> | <u>1041</u> | <u>7,202</u> | <u>1041</u> |
| Weighted average rate used to determine the effective interest rate on financial liabilities | | <u>4.0%</u> | <u>0%</u> | <u>4.0%</u> | <u>0%</u> |

Notes to the Financial Statements

For the year ended 31 March 2023

8. Key Management Personnel Remuneration

The executive and non-executive directors listed on page 3 are considered to be key management personnel.

The remuneration paid to or receivable by executive and non-executive directors and former executive and non-executive directors is as follows:

| | Basic Salary £'000 | Car Allowance £'000 | Pension Contributions £'000 | Social Security Costs £'000 | 2023 Total £'000 | 2022 Total £'000 |
|----------------------------|-----------------------|------------------------|-----------------------------------|-----------------------------------|------------------------|------------------------|
| Executive Directors | 3 | | 1 | | 605 | |
| Board Members | | | | | | |
| Michelle | 10 | | | | 10 | 11 |
| Julie | 2 | | | | 2 | |
| Norman | | | | | 6 | |
| Brian | | | | | 7 | |
| Chris | | | | | 7 | |
| David | | | | | 8 | |
| John | 9 | | | | 9 | |
| Stephen | | | | | 4 | |
| Robert | | | | | 5 | |
| Paul | | | | | 8 | |
| Paul | 2 | | | | 2 | |
| | 503 | 45 | 61 | 64 | 673 | 12 |

None of the remuneration paid to or receivable by the Board members is related to the year ended 31 March 2022. The remuneration paid to or receivable by the Board members is related to the year ended 31 March 2023.

The current remuneration policy is set out in the Remuneration Policy Statement. The remuneration policy is designed to attract, retain and motivate the key management personnel of the Group. The remuneration policy is based on the performance of the Group and the individual. The remuneration policy is designed to ensure that the remuneration of the key management personnel is fair and reasonable in relation to the remuneration of other senior executives of the Group.

Notes to the Financial Statements

For the year ended 31 March 2023

9. Employee Information

Average monthly number of employees expressed in full time equivalents:

| | Group | | Association | |
|----------------|------------|------------|-------------|------------|
| | 2023 | 2022 | 2023 | 2022 |
| Administration | 67 | 63 | 63 | 60 |
| Development | 8 | 9 | 8 | 9 |
| Operative | 219 | 210 | 213 | 190 |
| | 294 | 282 | 284 | 259 |

The monthly average number of full time equivalent employees included in contracted hours for 2023 is 294 and for 2022 is 282. The monthly average number of full time equivalent employees included in contracted hours for 2023 is 284 and for 2022 is 259.

Employee Costs

| | Group | | Association | |
|--------------------|---------------|---------------|---------------|---------------|
| | 2023 £'000 | 2022 £'000 | 2023 £'000 | 2022 £'000 |
| Wages and salaries | 9,122 | 8,862 | 8,862 | 8,900 |
| Social security | 878 | 860 | 860 | 863 |
| Other personnel | 627 | 623 | 623 | 600 |
| | 10,627 | 9,999 | 10,345 | 9,963 |

The average monthly number of full time equivalent employees included in contracted hours for 2023 is 294 and for 2022 is 282.

| | 2023 Number | 2022 Number |
|---------------------|----------------|----------------|
| £60,001 - £70,000 | 6 | 9 |
| £70,001 - £80,000 | 7 | 1 |
| £80,001 - £90,000 | - | - |
| £90,001 - £100,000 | - | - |
| £100,001 - £110,000 | - | 1 |
| £110,001 - £120,000 | 1 | 1 |
| £120,001 - £130,000 | 1 | 1 |
| £130,001 - £140,000 | 1 | - |
| £140,001 - £150,000 | - | 1 |
| £150,001 - £160,000 | - | - |
| £160,001 - £170,000 | 1 | - |

Notes to the Financial Statements

For the year ended 31 March 2023

Pension Obligations

During the year ended 31 March 2023 the employees of the group participated in one defined benefit pension scheme. There were the Salford Housing Pension Scheme (SHPS) for employees of the association and the separate defined benefit pension scheme for the SHPS employees.

Contributions are made to SHPS on behalf of defined benefit and defined contribution pension schemes. The pension scheme is a defined contribution multi-employer pension scheme.

The SHPS pension scheme is open to the relevant members and employees of the association.

The defined benefit pension scheme operated by the SHPS is open to employees of the SHPS.

The Pensions Trust - Social Housing Pension Defined Benefits Scheme (SHPS)

The defined benefit part of the Salford Housing Pension Scheme (the Scheme) is a multi-employer pension scheme provided by the SHPS to some 400 participating employees. The Scheme is a defined benefit pension scheme in the SHPS. It is subject to the standard requirements set out in the Pension Act 2004. The Scheme was set up on 30 December 2004. The defined benefit part of the Scheme is reported in the Trustee's Report and the Standard Formatted Report of the Scheme. The defined benefit part of the Scheme is a defined benefit pension scheme in the SHPS.

The defined benefit part of the Scheme is a defined benefit pension scheme in the SHPS. The defined benefit part of the Scheme is a defined benefit pension scheme in the SHPS. The defined benefit part of the Scheme is a defined benefit pension scheme in the SHPS.

The Scheme is a defined benefit pension scheme in the SHPS. The defined benefit part of the Scheme is a defined benefit pension scheme in the SHPS. The defined benefit part of the Scheme is a defined benefit pension scheme in the SHPS.

Participating employees are required to meet their share of the Scheme deficit on an ongoing basis in accordance with the SHPS.

The liabilities are compared, at the relevant accounting date, with the association's fair share of the Scheme's total assets to calculate the association's net deficit or surplus.

There have been no changes to the Trustee of the Scheme that have performed a review of the Scheme made to the Scheme's benefits over the years and the result is that there is uncertainty surrounding some of the Scheme's benefits. The Trustee has been advised to see arrangements from the court of the Scheme's benefits. The Trustee has been advised to see arrangements from the court of the Scheme's benefits. The Trustee has been advised to see arrangements from the court of the Scheme's benefits.

Notes to the Financial Statements

For the year ended 31 March 2023

Principal Actuarial Assumptions

| | At 31 March 2023 | At 31 March 2022 |
|--|--------------------------|--------------------------|
| Discount rate for defined pension schemes | 3.16% | 3.00% |
| Discount rate for defined contribution schemes | 4.83% | 2.00% |
| Discount rate for defined pension schemes | 2.81% | 3.13% |
| Salary growth | 3.81% | 3.13% |
| Commuted value of pension benefits | 75% of maximum allowance | 75% of maximum allowance |

The mortality assumptions adopted at 31 March 2023 incorporate the expected

| Life expectancy at age 65 | At 31 March 2023 Years | At 31 March 2022 Years |
|-----------------------------|---------------------------|---------------------------|
| Retiring today | | |
| Male | 21.0 | 21.1 |
| Female | 23.4 | 23.1 |
| Retiring in 20 years | | |
| Male | 22.2 | 22.1 |
| Female | 24.9 | 23.2 |

Analysis of the amount recognised in the statement of comprehensive Income

| | At 31 March 2023 £'000 | At 31 March 2022 £'000 |
|---|---------------------------|---------------------------|
| Impairment expense | 79 | 10 |
| Expense | 10 | 11 |
| Interest on pension liabilities | 31 | 1 |
| Amount recognised in the statement of comprehensive income | 120 | 239 |

Notes to the Financial Statements

For the year ended 31 March 2023

Analysis of the amount recognised in Other Comprehensive Income

| | At 31 March 2023 £'000 | At 31 March 2022 £'000 |
|--|------------------------------|------------------------------|
| Impairment of property, plant and equipment included in net interest income | (5,397) | 121 |
| Impairment of goodwill included in net interest income | 307 | 93 |
| Net change in the defined pension liability | 17 | 19 |
| Net change in the defined pension asset | 4,616 | 122 |
| Total amount recognised in other comprehensive income - (loss) / gain | (457) | 100 |

Reconciliation of opening and closing balances of the fair value of plan assets

| | At 31 March 2023 £'000 | At 31 March 2022 £'000 |
|---|------------------------------|------------------------------|
| Fair value of plan assets at start of period | 11,672 | 9,939 |
| Interest income | 329 | 22 |
| Impairment of property, plant and equipment included in net interest income | (5,397) | 121 |
| Contribution by the employer | 500 | 33 |
| Contribution by the participant | 17 | 2 |
| Benefits paid and expense | (185) | 119 |
| Fair value of plan assets at end of period | 6,936 | 11,002 |

The retirement benefit provisions are measured at the end of the reporting period from 31 March 2022 to 31 March 2023 and from 31 March 2021 to 31 March 2022.

Notes to the Financial Statements

For the year ended 31 March 2023

Reconciliation of opening and closing balances of the defined benefit obligation

| | At 31 March 2023 £'000 | At 31 March 2022 £'000 |
|--|------------------------------|------------------------------|
| Defined benefit obligation at start of period | 12,997 | 13,200 |
| Interest expense | 79 | 100 |
| Expense | 10 | 11 |
| Interest expense | 360 | 290 |
| Contribution by participating employees | 17 | 20 |
| Actuarial gains due to decrease in operating expenses | (307) | 93 |
| Actuarial gains due to decrease in demographic assumptions | (17) | 109 |
| Actuarial gains due to decrease in financial assumptions | (4,616) | 1,222 |
| Benefit paid and expense | (185) | 119 |
| Defined benefit obligation at end of period | 8,338 | 12,990 |

Notes to the Financial Statements

For the year ended 31 March 2023

Fair value of plan assets, present value of defined benefit obligation, and defined benefit liability

| | At 31 March 2023 £'000 | At 31 March 2022 £'000 |
|---|------------------------------|------------------------------|
| Predefined benefit obligation | 6,936 | 11,002 |
| (Deficit) in plan | (8,338) | 12,990 |
| Recognised surplus | - | - |
| Defined benefit (liability) to be recognised | (1,402) | 1,320 |

Assets

| | At 31 March 2023 £'000 | At 31 March 2022 £'000 |
|-----------------------------|------------------------------|------------------------------|
| Investment | 129 | 220 |
| Investment Return | 75 | - |
| Deferred participation | 210 | 10 |
| Deferred Retirement | 262 | 300 |
| Deferred Retirement Premium | 13 | 300 |
| Deferred interest | - | - |
| Commercial Market Debt | 37 | 300 |
| Reserves | 511 | 300 |
| Investment Securities | 175 | 202 |
| Property | 299 | 310 |
| Infrastructure | 792 | 631 |
| Provisional Debt | 309 | 299 |
| Participation interest | 297 | 392 |
| Interest | 24 | 101 |
| Participation interest | - | 2 |
| Other | 50 | 0 |
| Corporate Bond | - | 9 |
| Other Property | 209 | 300 |
| Secured | 318 | 630 |
| Unsecured Debt | 3,195 | 3,200 |
| Other | 13 | - |
| Net interest | 18 | 32 |
| Total | 6,936 | 11,002 |

Notes to the Financial Statements

For the year ended 31 March 2023

10. Exceptional Item

Amortised Breakeven Cost

The exceptional item recorded in respect of the exceptional item in the year ended 31 March 2023 relates to the refinancing of the £3.5 million loan facility entered into on 31 March 2013. The loan was partially repaid in December 2022 and the maturity expired after the refinancing date and which led to 'breakage costs' of £3.5 million being incurred by the bank on the old loan. The breakage costs have been recorded in the Profit and Loss account and will be paid over the term of the new loan. The breakage costs are recorded in the Statement of Financial Position as a liability and will be repaid over the term of the new loan. The breakage costs are recorded in the Statement of Financial Position as a liability and will be repaid over the term of the new loan.

Prepaid Expense

The exceptional item in the year ended 31 March 2023 relates to the prepaid expense of £0.1 million in respect of the interest payable on the £3.5 million loan facility entered into on 31 March 2013.

11. Gift Aid

During the year the Association received £1,093,300 from its subsidiaries in respect of gift aid by the Association from its subsidiaries is based on the subsidiary's taxable surpluses. During the year to 31 March 2019 the Association entered into a deed with the Association in respect of gift aid. The deed provides for the Association to receive gift aid from its subsidiaries in respect of the year to 31 March 2021. The Association entered into a deed with the Association in respect of gift aid from its subsidiaries in respect of the year to 31 March 2021. The Association entered into a deed with the Association in respect of gift aid from its subsidiaries in respect of the year to 31 March 2021.

12. Tax on Surplus on Ordinary Activities

The group corporation tax rate for the year is 33% (2022 33%). The tax on surplus on ordinary activities is calculated at the standard rate of 33% (2022 33%) on the taxable surplus on ordinary activities. The tax on surplus on ordinary activities is calculated at the standard rate of 33% (2022 33%) on the taxable surplus on ordinary activities.

| | Group | | Association | |
|---|-------|-------|-------------|-------|
| | 2023 | 2022 | 2023 | 2022 |
| | £'000 | £'000 | £'000 | £'000 |
| Surplus on ordinary activities before tax | 4,945 | 1,110 | 4,498 | 1,110 |
| Surplus on ordinary activities multiplied by the standard rate of corporation tax in the year 19% | 940 | 1,210 | 855 | 1,213 |
| Direct tax | | | | |
| Adjustments in respect of periods | (57) | | (40) | |
| Prepaid deductible for tax | - | | - | |
| Tax exempt surpluses | (940) | 1,210 | (855) | 1,213 |
| Minority interests | - | | - | |
| Gift aid | - | | - | |
| Tax on surplus on ordinary activities | - | | - | |
| | (57) | | (40) | |

Notes to the Financial Statements

For the year ended 31 March 2023

13. Tangible Fixed Assets – Properties

| GROUP | Social Housing properties held for letting | Non-Social Housing properties held for letting | Total Housing properties held for letting | Social Housing properties under construction | Non-Social Housing properties under construction | Total Housing properties under construction | Completed Shared Ownership housing properties | Shared Ownership properties under construction | Total |
|------------------------------------|--|--|---|--|--|---|---|--|----------------|
| | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 |
| Fixed Assets - Properties | | | | | | | | | |
| COST | | | | | | | | | |
| At 31st March 2022 | 22,111 | 1,000 | 29,111 | 9,332 | 0 | 9,332 | 3,000 | 1,300 | 34,694 |
| Additional properties acquired | 0 | 0 | 0 | 9,200 | 0 | 9,200 | 0 | 1,900 | 14,221 |
| Disposal of completed properties | 1,000 | 3,100 | 2,100 | 0 | 0 | 0 | 0 | 0 | 8,257 |
| Interest capitalised | 0 | 0 | 0 | 22 | 0 | 22 | 0 | 23 | 461 |
| Scheme completed in year | 1,001 | 0 | 1,001 | 1,001 | 0 | 1,001 | 3,232 | 3,232 | - |
| Depreciation | 2,003 | 1,000 | 3,003 | 0 | 0 | 0 | 3,300 | 0 | (2,894) |
| At 31st March 2023 | 254,601 | 47,962 | 302,563 | 12,681 | - | 12,681 | 39,348 | 6,147 | 360,739 |
| DEPRECIATION AND IMPAIRMENT | | | | | | | | | |
| At 31st March 2022 | 1,000 | 1,000 | 2,000 | 200 | 0 | 200 | 1,000 | 0 | 66,215 |
| Depreciated in year | 1,000 | 200 | 1,200 | 0 | 0 | 0 | 200 | 0 | 7,341 |
| Impaired disposals | 2,200 | 1,000 | 3,200 | 0 | 0 | 0 | 220 | 0 | (2,313) |
| At 31st March 2023 | 62,652 | 6,312 | 68,964 | 285 | - | 285 | 1,994 | - | 71,243 |
| NET BOOK VALUE | | | | | | | | | |
| At 31st March 2023 | 191,949 | 41,650 | 233,599 | 12,396 | - | 12,396 | 37,354 | 6,147 | 289,496 |
| At 31st March 2022 | 1,119 | 1,910 | 3,029 | 9,132 | 0 | 9,132 | 3,000 | 1,300 | 2,000 |

Notes to the Financial Statements

For the year ended 31 March 2023

13. Tangible Fixed Assets – Properties

| ASSOCIATION | Social Housing properties held for letting | Non-Social Housing properties held for letting | Total Housing properties held for letting | Social Housing properties under construction | Non-Social Housing properties under construction | Total Housing properties under construction | Completed Shared Ownership housing properties | Shared Ownership properties under construction | Total |
|------------------------------------|--|--|---|--|--|---|---|--|----------------|
| | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 |
| Fixed Assets - Properties | | | | | | | | | |
| COST | | | | | | | | | |
| At 31st March 2022 | 200,200 | 40,000 | 291,900 | 10,200 | 0 | 10,200 | 3,000 | 13,000 | 343,087 |
| Additional properties acquired | 0 | 0 | 0 | 9,000 | 0 | 9,000 | 0 | 9,000 | 14,380 |
| Disposal of properties | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 8,290 |
| Interest capitalized | 0 | 0 | 0 | 22,000 | 0 | 22,000 | 0 | 23,000 | 461 |
| Scheme completed | 0 | 0 | 0 | 0 | 0 | 0 | 3,232 | (3,232) | - |
| Depreciation | (2,000) | (0) | (2,000) | 0 | 0 | 0 | (3,000) | 0 | (2,894) |
| At 31st March 2023 | 256,271 | 48,010 | 304,281 | 13,496 | - | 13,496 | 39,377 | 6,170 | 363,324 |
| DEPRECIATION AND IMPAIRMENT | | | | | | | | | |
| At 31st March 2022 | 66,921 | 6,002 | 72,923 | 200 | 0 | 200 | 1,000 | 0 | 66,776 |
| Depreciation charged | 6,000 | 300 | 6,300 | 0 | 0 | 0 | 200 | 0 | 7,406 |
| Impaired depreciation | (2,200) | (0) | (2,200) | 0 | 0 | 0 | (200) | 0 | (2,313) |
| At 31st March 2023 | 63,205 | 6,385 | 69,590 | 285 | - | 285 | 1,994 | - | 71,869 |
| NET BOOK VALUE | | | | | | | | | |
| At 31st March 2023 | 193,066 | 41,625 | 234,691 | 13,211 | - | 13,211 | 37,383 | 6,170 | 291,455 |
| At 31st March 2022 | 100,300 | 10,000 | 220,220 | 10,002 | 0 | 10,002 | 3,000 | 13,000 | 200,311 |

Notes to the Financial Statements

For the year ended 31 March 2023

13. Tangible Fixed Assets – Properties (continued)

Expenditure to works on existing properties:

| | 2023 | Group 2022 | 2023 | Association 2022 |
|--|---------------|---------------|---------------|---------------------|
| Improvement work completed | 8,257 | 900 | 8,290 | 903 |
| Minor Repairs incurred to improve and expenditure incurred | 2,183 | 1,990 | 2,183 | 2,100 |
| | 10,440 | 900 | 10,473 | 903 |

The aggregate amount incurred and incurred in the property additive capitalisation rate used was £10.4 million in 2023 and £0.9 million in 2022.

Property additive work carried out to existing properties include £0.9 million in 2023 and £1.9 million in 2022 for direct administrative and capitalised direct costs.

£0.9 million property related costs are related to the net book value of the Group's housing units.

The net book value of the property related costs is £0.9 million in 2023 and £0.9 million in 2022.

Properties book value, net of depreciation, and offices net book value (Note 14) comprises:

| | 2023 | Group 2022 | 2023 | Association 2022 |
|-----------------------------|---------|---------------|---------|---------------------|
| | £'000 | £'000 | £'000 | £'000 |
| Freehold land and buildings | 291,681 | 2,001 | 292,999 | 2,000 |

Impairment

Impairment review carried out in the year concluded that there were no impairment provisions required in the 2022/23 financial statements. Arrangements at the end of the reporting period were not considered to be impaired. The market value of the property and return on the investment proposed are sufficient to cover the cost of the property and the interest on the loan. The market value of the property is sufficient to cover the cost of the property and the interest on the loan.

Notes to the Financial Statements

For the year ended 31 March 2023

14. Tangible Fixed Assets – Other

| Group | Freehold Offices £'000 | Office Furniture, Fixtures and Fittings £'000 | Computers and Office Equipment £'000 | Motor Vehicles £'000 | Depot Tools & Equipment £'000 | Total £'000 |
|-----------------------|------------------------------|---|---|-------------------------|-------------------------------------|----------------|
| COST | | | | | | |
| At 31 March 2022 | 2,468 | 487 | 1,943 | 407 | 113 | 5,418 |
| Additional | 3 | 2 | 339 | | | 144 |
| Disposals | | | | 14 | | 14 |
| At 31 March 2023 | 3,204 | 489 | 2,282 | 391 | 113 | 6,779 |
| DEPRECIATION | | | | | | |
| At 31 March 2022 | 933 | 272 | 1,472 | 268 | 108 | 3,053 |
| Accrued | | 119 | 231 | 1 | 2 | 353 |
| Impaired disposals | | | | 14 | | 14 |
| At 31 March 2023 | 1,021 | 391 | 1,703 | 283 | 110 | 3,508 |
| NET BOOK VALUE | | | | | | |
| At 31 March 2023 | 2,184 | 178 | 579 | 122 | 2 | 3,065 |
| At 31 March 2022 | 1,535 | 215 | 465 | 139 | | 2,354 |

| Association | Freehold Offices £'000 | Office Furniture, Fixtures and Fittings £'000 | Computers and Office Equipment £'000 | Motor Vehicles £'000 | Depot Tools & Equipment £'000 | Total £'000 |
|-----------------------|------------------------------|---|---|-------------------------|-------------------------------------|----------------|
| COST | | | | | | |
| At 31 March 2022 | 1,714 | 449 | 1,910 | 63 | 102 | 4,238 |
| Additional | | | 339 | 13 | | 352 |
| Disposals | | | | | | |
| At 31 March 2023 | 1,714 | 449 | 2,249 | 200 | 102 | 4,714 |
| DEPRECIATION | | | | | | |
| At 31 March 2022 | 138 | 246 | 1,449 | 63 | 100 | 1,996 |
| Accrued | 33 | 0 | 22 | 13 | | 78 |
| Impaired disposals | | | | | | |
| At 31 March 2023 | 171 | 246 | 1,471 | 76 | 100 | 2,064 |
| NET BOOK VALUE | | | | | | |
| At 31 March 2023 | 1,543 | 163 | 572 | 124 | 2 | 2,404 |
| At 31 March 2022 | 1,396 | 203 | 465 | 76 | 2 | 1,942 |

Notes to the Financial Statements

For the year ended 31 March 2023

15. Investment in Subsidiaries

The group comprises the following entities incorporated in England

| Name | Incorporation and Ownership | Regulated / Non-Regulated | Nature of Business |
|--|-----------------------------|---------------------------|---------------------------------------|
| Acis Group Limited | Company – 100% | Regulated | RIP |
| Acis Management Limited | Company – 100% | Non-Regulated | Management Services |
| Acis Development Services Limited | Company – 100% | Non-Regulated | Developer of Software Applications |
| Prime Reporting and Management Limited | Company – 100% | Non-Regulated | Reporting and Management |
| Acis HomePay Limited | Company – 100% | Non-Regulated | Debt Capital |
| Riveride Office and Training Centre Office Buildings Investment Interest Company | Company – 100% | Non-Regulated | Training Services |
| Investment Services Partnership Investment Interest Company | Company – 100% | Non-Regulated | Training Services |
| Acis Property Limited | Company – 100% | Non-Regulated | Direct |
| Acis LLP | LLP – 100% | Non-Regulated | Management of direct property |

Acis Group Limited is the right to appoint members to the board of directors and therefore exercises control over the Management Limited, Development Services Limited, Prime Reporting and Management Limited, Property Limited and Acis HomePay Limited. All directors are appointed or elected by Acis Group Limited and Riverside Office and Training Centre Office Buildings Investment Interest Company and Investment Services Partnership Investment Interest Company are private companies limited by guarantee. It is a subsidiary of Management Limited in the 100% minority partner in Acis LLP.

From the 1 April 2022 the activities of Prime Reporting and Management and from 1 September 2022 the activities of Acis LLP have transferred back into Acis Group Limited and these entities will be treated as part of Management Limited. It will be made direct under the control of Acis LLP.

Acis Group Limited is the ultimate parent undertaking and is regulated by the Registrar of Companies (RCS) in the United Kingdom. It is registered in England and is a

Notes to the Financial Statements

For the year ended 31 March 2023

16. Stock

| | Group | | Association | |
|-------------------------------------|--------------|--------------|--------------|--------------|
| | 2023 | 2022 | 2023 | 2022 |
| | £'000 | £'000 | £'000 | £'000 |
| Stock | 1 | 1 | 1 | 1 |
| Properties held for sale | | | | |
| Shared Ownership properties: | | | | |
| Completed | 444 | 441 | 444 | 441 |
| Under construction | 2,057 | 1,000 | 2,057 | 1,000 |
| Outright Sale Properties: | | | | |
| Completed | 1,310 | 1,310 | 1,310 | 1,310 |
| Under construction | 663 | 663 | 659 | 663 |
| | 4,475 | 2,314 | 4,471 | 2,314 |

The above table includes completed properties held for sale and under construction.

Notes to the Financial Statements

For the year ended 31 March 2023

17. Trade and Other Debtors

| | Group | | Association | |
|-------------------------------------|---------------|---------------|---------------|---------------|
| | 2023 £'000 | 2022 £'000 | 2023 £'000 | 2022 £'000 |
| Due Within One Year | | | | |
| Short Term Investments | 786 | 900 | 786 | 900 |
| Trade and Other Debtors | (700) | 1000 | (700) | 1000 |
| Short Term Investments | 416 | 102 | 416 | 102 |
| Trade and Other Debtors | (137) | 1000 | (137) | 1000 |
| | <u>365</u> | <u>330</u> | <u>365</u> | <u>330</u> |
| Investment in Group Undertakings | - | 0 | 400 | 1909 |
| Other Debtors | 834 | 1000 | 413 | 1000 |
| Prepayments and accrued income | 623 | 1000 | 623 | 1000 |
| | <u>1,822</u> | <u>1,100</u> | <u>1,801</u> | <u>3,200</u> |
| Due After More Than One Year | | | | |
| Investment in Group Undertakings | - | 0 | 70 | 300 |
| | <u>1,822</u> | <u>1,100</u> | <u>1,871</u> | <u>3,500</u> |

18. Cash and Cash Equivalents

| | Group | | Association | |
|------------------------|---------------|---------------|---------------|---------------|
| | 2023 £'000 | 2022 £'000 | 2023 £'000 | 2022 £'000 |
| Short Term Investments | 1,245 | 1109 | 1,245 | 1109 |
| Cash at bank | 1,075 | 2212 | 504 | 310 |
| Cash in hand | 1 | 0 | - | 0 |
| | <u>2,321</u> | <u>3,321</u> | <u>1,749</u> | <u>1,419</u> |

The above are balances at 31 March 2023 and 31 March 2022 respectively.

Notes to the Financial Statements

For the year ended 31 March 2023

19. Creditors: Amounts Falling Due Within One Year

| | Group | | Association | |
|--|---------------|---------------|---------------|---------------|
| | 2023 £'000 | 2022 £'000 | 2023 £'000 | 2022 £'000 |
| Trade creditors | 1,633 | 1,033 | 1,633 | 1,033 |
| Other creditors related to development | 2,547 | 1,010 | 698 | 2,330 |
| Amounts owed to group undertakings | 49 | 0 | 49 | 0 |
| Retained earnings | - | 0 | 1,666 | 2,329 |
| Other creditors | 941 | 103 | 941 | 103 |
| Other tax liabilities | - | 0 | - | 0 |
| Other tax liabilities | 247 | 229 | 247 | 229 |
| Deferred capital | 3,462 | 2,990 | 3,462 | 2,990 |
| Deferred capital | 720 | 120 | 720 | 120 |
| Retained capital | 109 | 110 | 109 | 110 |
| Other creditors | 1,085 | 1,320 | 851 | 933 |
| | 10,793 | 2,002 | 10,376 | 2,020 |

Group's housing units and are repayable in instalments as detailed in note 21 below.

The net book value of the property is £1,300,000 (2022: £1,000,000).

20. Creditors: Amounts Falling Due After More Than One Year

| | Note | Group | | Association | |
|------------------|------|----------------|------------------|----------------|------------------|
| | | 2023 £'000 | 2022 £'000 | 2023 £'000 | 2022 £'000 |
| Debt | 21 | 184,385 | 1,000,000 | 184,385 | 1,000,000 |
| Deferred capital | 22 | 43,191 | 2,000,000 | 43,191 | 2,000,000 |
| Retained capital | 23 | 592 | 0 | 592 | 0 |
| Other | | 500 | 0 | 52 | 0 |
| | | 228,668 | 1,999,999 | 228,220 | 1,999,999 |

Group's housing units and are repayable in instalments as detailed in note 21 below.

Notes to the Financial Statements

For the year ended 31 March 2023

21. Debt Analysis

| | Group | | Association | |
|---|----------------|--------------|----------------|--------------|
| | 2023 | 2022 | 2023 | 2022 |
| | £'000 | £'000 | £'000 | £'000 |
| Loans repayable by instalments | | | | |
| Fixed rate loan | 1,667 | 1,000 | 1,667 | 1,000 |
| Variable rate or more but interest rate | 15,000 | 1,000 | 15,000 | 1,000 |
| Fixed rate or more and interest rate | 12,200 | 21,133 | 12,200 | 21,133 |
| Variable rate or more | 42,149 | 21 | 42,149 | 21 |
| Loans not repayable by instalments | | | | |
| Fixed rate or more and interest rate | 60,400 | | 60,400 | |
| Variable rate or more | 55,000 | 900 | 55,000 | 900 |
| | 186,416 | 1,021 | 186,416 | 1,021 |
| Contingent liability | (398) | 33 | (398) | 33 |
| | 186,018 | 1,054 | 186,018 | 1,054 |

Financial Instruments

Loans are measured at amortised cost using the effective interest method. Interest expense is recognised on the basis of the effective interest method and is included in finance costs.

Loans bear fixed rate interest ranging from 2.2% to 5.5% or variable rate based on a margin above the Sterling base rate. The loans are denominated in £. The loans are repayable in the period 2023 to 2033. The loans are secured by the properties of the Group.

Bullet Loans

The Group's financing facility includes a bullet loan of £30,000,000. The loan is at a fixed rate of 19% and is due for repayment in 2023. The remaining loans are at a variable rate of 3% and are due for repayment in 2023 and 2024 respectively. The loans are secured by a charge over the Group's housing properties.

Revolver Loan

The Group has a £29,000,000 Revolver loan facility with RBS. The facility is at a variable rate of 1.900% and is repayable in 10,000,000. The facility is secured by a charge over the Group's housing properties.

Other Loans

The Group's financing facility includes 10 (2022: 12) other loans totaling £71,016,666 (2022: £87,683,334). The loans are at a fixed rate of 1.0% and are repayable in 2023 to 2033. The loans are secured by a charge over the Group's housing properties.

All loans are secured by a charge over the Group's housing properties.

Notes to the Financial Statements

For the year ended 31 March 2023

The interest rate profile of the group at 31 March 2023 is as follows:

| | Total £'000 | Variable Rate £'000 | Fixed Rate £'000 | Weighted Average Rate % | Weighted Average Term Years |
|-----------------------------|----------------|---------------------------|------------------------|----------------------------------|--------------------------------------|
| Commitment facilities | 1101 | 91 | 1010 | 3.9% | 1 |
| Other commitment facilities | 110000 | 20000 | 90000 | 4.3% | 12 |
| Total | 186,416 | 35,895 | 150,521 | 4.30% | 21 |

The interest rate profile of the group at 31 March 2022 is as follows:

| | Total £'000 | Variable Rate £'000 | Fixed Rate £'000 | Weighted Average Rate % | Weighted Average Term Years |
|-----------------------------|----------------|---------------------------|------------------------|----------------------------------|--------------------------------------|
| Commitment facilities | 3 | 919 | 1 | 3.0% | 1 |
| Other commitment facilities | 900 | 1900 | 0 | 3.3% | 11 |
| Total | 173,583 | 25,419 | 148,164 | 4.02% | 19 |

At 31 March 2023 the group has the following committed borrowings:

| | £'000 |
|---|---------------|
| Drawdowns entered into committed facilities | 10000 |
| Drawdowns entered into facilities | 11000 |
| Total | 21,600 |

At 31 March 2022 the group has the following committed borrowings:

| | £'000 |
|---|---------------|
| Drawdowns entered into committed facilities | 30000 |
| Drawdowns entered into facilities | 1100 |
| Total | 51,100 |

Other property held for sale are held for sale in the ordinary course of the group's business. At 31 March 2022, 300 of the Group's housing units.

Notes to the Financial Statements

For the year ended 31 March 2023

22. Deferred Capital Grant

| | Group | | Association | |
|---|---------------|---------------|---------------|---------------|
| | 2023 £'000 | 2022 £'000 | 2023 £'000 | 2022 £'000 |
| At start of year | 43,134 | 3,000 | 43,134 | 3,000 |
| Grant received in the year | 1,531 | 20 | 1,531 | 20 |
| Transferred to Referred Capital Grant Note 23 | 115 | - | 115 | - |
| Referred to income in the year | (722) | (22) | (722) | (22) |
| Referred in the year Note 23 | (147) | (10) | (147) | (10) |
| At the end of the year | 43,911 | 3,133 | 43,911 | 3,133 |
| Analysis | | | | |
| Amount to be referred in the year | 720 | 20 | 720 | 20 |
| Amount to be referred in more than one year | 43,191 | 2,111 | 43,191 | 2,111 |
| | 43,911 | 3,133 | 43,911 | 3,133 |

23. Recycled Capital Grant Fund

| | Group | | Association | |
|--|---------------|---------------|---------------|---------------|
| | 2023 £'000 | 2022 £'000 | 2023 £'000 | 2022 £'000 |
| At the start of the year | 669 | 0 | 669 | 0 |
| Inputs to Fund: | | | | |
| Grant received from deferred capital grant fund | 147 | 10 | 147 | 10 |
| Use of Fund: | | | | |
| | (115) | - | (115) | - |
| | 701 | 10 | 701 | 10 |
| Repayment amount to income statement | - | - | - | - |
| At the end of the year | 701 | 10 | 701 | 10 |
| Amount to be referred in order where repayment may be required | - | 0 | - | 0 |
| Due in the year | 109 | 10 | 109 | 10 |
| Due in more than one year | 592 | 0 | 592 | 0 |

The Group corrects and RPO corrects that it is to the extent of the dedicated development scheme. Dedications are correct to be processed to the extent of the free property.

Of the amount to be referred in the year and due in more than one year.

The Group limited transferred property to the associated order grant from 2019 to the extent of the property to be disposed. The Group limited is able to refer the referred amount to the associated order grant from 31 March 2023 to the extent of the amount of 2022 and 2023.

Notes to the Financial Statements

For the year ended 31 March 2023

24. Share Capital

The company is a limited liability company with the following share structure:

25. Minority Interests

| | Eione LLP £'000 | Total £'000 |
|---|--------------------|----------------|
| At the start of the year | 0 | 0 |
| Proportionate profit after tax for the year | 29 | 29 |
| Distributions for the year | (29) | (29) |
| At the end of the year | 0 | 0 |

Notes to the Financial Statements

For the year ended 31 March 2023

26. Accommodation in Management and Ownership

| | Group | | Association | |
|---|------------------|------------------|------------------|------------------|
| | 2023 | 2022 | 2023 | 2022 |
| | No of Properties | No of Properties | No of Properties | No of Properties |
| Social housing | | | | |
| Social housing | 5,051 | 5,009 | 5,051 | 5,009 |
| Shared care | 739 | 791 | 739 | 791 |
| Supported accommodation and care for older people | 258 | 200 | 258 | 200 |
| Other care services | 562 | 530 | 562 | 530 |
| Total owned and managed | 6,610 | 6,530 | 6,610 | 6,530 |
| Total managed | 6,606 | 6,526 | 6,606 | 6,526 |
| Non-social housing | | | | |
| Student accommodation | 1,131 | 1,131 | 1,131 | 1,131 |
| Market rent | 19 | 19 | 19 | 19 |
| Total owned and managed | 7,760 | 7,760 | 7,760 | 7,760 |
| Total managed | 7,751 | 7,751 | 7,751 | 7,751 |
| Accommodation in development at the year end | | | | |
| Residential care | 223 | 130 | 223 | 130 |
| Other care services | 108 | 9 | 108 | 9 |
| Other | 25 | 20 | - | 0 |
| Total | 356 | 211 | 331 | 139 |

Residential accommodation owned

At the end of the year the Group owned the following residential accommodation:

| GROUP | 2022 No of Properties | Additions No of Properties | Disposals No of Properties | Movements No of Properties | 2023 No of Properties |
|---|-----------------------------|----------------------------------|----------------------------------|----------------------------------|-----------------------------|
| Social housing | | | | | |
| Social housing | 5,009 | 0 | 100 | 0 | 5,051 |
| Shared care | 791 | 0 | 0 | 0 | 739 |
| Supported accommodation and care for older people | 200 | 0 | 0 | 0 | 258 |
| Other care services | 530 | 33 | 0 | 0 | 562 |
| Total owned | 6,530 | 33 | 100 | 0 | 6,610 |
| Non-social housing | | | | | |
| Student accommodation | 1,131 | 0 | 0 | 0 | 1,131 |
| Market rent | 19 | 0 | 0 | 0 | 19 |
| Total owned | 1,150 | 0 | 0 | 0 | 1,150 |

Notes to the Financial Statements

For the year ended 31 March 2023

| ASSOCIATION | 2022 No of Properties | Additions No of Properties | Disposals No of Properties | Movements No of Properties | 2023 No of Properties |
|---|-----------------------------|----------------------------------|----------------------------------|----------------------------------|-----------------------------|
| Social housing | | | | | |
| Social housing | 5,019 | 0 | 100 | 0 | 5,051 |
| Residential care | 91 | 0 | 0 | 0 | 739 |
| Supported residential care for older people | 200 | 0 | 0 | 0 | 258 |
| Other care | 30 | 33 | 0 | 0 | 562 |
| Total owned | 5,340 | 33 | 100 | 0 | 6,610 |
| Non-social housing | | | | | |
| Student accommodation | 1,131 | 0 | 0 | 0 | 1,131 |
| Market rent | 19 | 0 | 0 | 0 | 19 |
| Total owned | 1,150 | 0 | 0 | 0 | 1,150 |

Accommodation managed by others

The group manages properties managed by other bodies

| GROUP | 2023 No of Properties | 2022 No of Properties |
|---|-----------------------------|-----------------------------|
| Supported residential care for older people | 3 | 0 |
| Market rent | 6 | 0 |
| Total managed | 9 | 10 |

| ASSOCIATION | 2023 No of Properties | 2022 No of Properties |
|---|-----------------------------|-----------------------------|
| Supported residential care for older people | 3 | 0 |
| Student accommodation | 0 | 1,131 |
| Market rent | 6 | 0 |
| Total managed | 9 | 1,131 |

Notes to the Financial Statements

For the year ended 31 March 2023

27. Capital Commitments

Table 1: Capital Commitments

| | Group | | Association | |
|---|---------------|---------------|---------------|---------------|
| | 2023 £'000 | 2022 £'000 | 2023 £'000 | 2022 £'000 |
| Capital commitments that have been contracted for but not yet been provided for at the reporting date | 41,831 | 1,012 | 39,933 | 1,009 |
| Capital commitments that have been contracted but the Board has not yet been contracted for | 9,620 | 2,110 | 9,620 | 2,110 |
| Total | 51,451 | 19,122 | 49,553 | 1,000 |
| The group expects these commitments to be contracted at the year end and included in: | | | | |
| Shareholders' profit | 8,696 | 3,022 | 8,696 | 3,022 |
| Research | 2,428 | 3,001 | 1,856 | 1,000 |
| Proceeds from the sale of properties | 10,664 | 0 | 8,614 | 2,000 |
| Repayment of credit facilities | 11,600 | 0 | 11,600 | 9,000 |
| Secured facilities | 10,000 | 0 | 10,000 | 0 |
| Other facilities | 8,063 | 0 | 8,787 | 0 |
| Total | 51,451 | 19,122 | 49,553 | 1,000 |

There are no performance conditions attached to the above commitments

Operating leases

At the reporting date the group had operating lease commitments for the lease of fleet vehicles. The lease term is 30 months or 30,300 miles.

At the reporting date the group had operating lease commitments for the lease of office premises. The lease term is 24 months or 2,399,000 miles.

The total future minimum lease payments under operating leases are as follows:

| Operating Leases 2023 | Group | | Association | |
|---|-------------------|------------------|-------------------|------------------|
| | Vehicles £'000 | Offices £'000 | Vehicles £'000 | Offices £'000 |
| At the reporting date | 303 | 0 | 303 | 0 |
| At the reporting date and at the reporting date | 30 | 0 | 30 | 0 |
| At the reporting date | 0 | 0 | 0 | 0 |
| Total | 341 | 0 | 341 | 0 |

| Operating Leases 2022 | Group | | Association | |
|---|-------------------|------------------|-------------------|------------------|
| | Vehicles £'000 | Offices £'000 | Vehicles £'000 | Offices £'000 |
| At the reporting date | 303 | 0 | 0 | 0 |
| At the reporting date and at the reporting date | 303 | 0 | 0 | 0 |
| At the reporting date | 0 | 0 | 0 | 0 |
| Total | 606 | 0 | - | 0 |

Notes to the Financial Statements

For the year ended 31 March 2023

28. Other Commitments

The group had commitments as at the end of 31 March 2023 (2022)

29. Contingent Liabilities

The group had contingent liabilities as at the end of 31 March 2023 (2022)

30. Related Parties

The following are related parties

- The Board and the executive directors are considered to be related parties. Related parties are defined as those parties that are related to the reporting entity by virtue of their relationship with the reporting entity or its immediate family members.
- Transactions with related parties are not considered to be related parties.

Related parties are not considered to be related parties.

Transactions with Non-Registered Elements of the Business

The following provide information on transactions with non-registered elements of the business. The following information is provided for the reporting period and is not intended to be a comprehensive list of all transactions.

Intra Group Management Fees

The group management fees are receivable from the reporting entity and are provided for the reporting period. The management fees are provided for the reporting period and are provided for the reporting period.

Service Provided

- Management fees
- Administrative fees
- Professional fees
- Legal fees
- Accounting fees
- Other fees

Basis of allocation

- Shareholder
- Director
- Executive director
- Debt
- Perfected debt
- Executive director
- Executive director

From the year the reporting entity and the reporting entity management fees are provided for the reporting period.

Notes to the Financial Statements

For the year ended 31 March 2023

| | 2023 £'000 | 2022 £'000 |
|---|---------------|---------------|
| Income | | |
| <u>Professional and Management Services</u> | | |
| Development Services Limited | 68 | 0 |
| Management Limited | 34 | 0 |
| Service Partners Limited | 58 | 0 |
| Prime Repairs and Maintenance Limited | - | 0 |
| <u>Rent and Trade Receivables</u> | | |
| Commercial Interest Company | 37 | 0 |
| Commercial Receivables Partnerships Commercial Interest Company | 29 | 0 |
| <u>Revenue from other services</u> | | |
| Prime Repairs and Maintenance Limited | - | 3,001 |
| Service Partners Limited | 296 | 209 |
| <u>Rent and Trade Receivables</u> | | |
| Commercial Interest Company | 354 | 330 |
| Commercial Receivables Partnerships Commercial Interest Company | 399 | 0 |
| | <u>1,275</u> | <u>3,000</u> |
| Expenditure | | |
| <u>Property Development Capital</u> | | |
| Development Services Limited | 7,127 | 0 |
| <u>Property Improvement and Maintenance</u> | | |
| Service Partners | 391 | 0 |
| Prime Repairs and Maintenance Limited | 9 | 9093 |
| <u>Management and Support Services</u> | | |
| Service Partners | 780 | 1,000 |
| <u>Rent and Trade Receivables</u> | | |
| Commercial Interest Company | 250 | 322 |
| Commercial Receivables Partnerships Commercial Interest Company | - | 0 |
| | <u>8,557</u> | <u>20,900</u> |

Notes to the Financial Statements

For the year ended 31 March 2023

At the year end the amounts owed to the companies incorporated in the United Kingdom are as follows:

| Amounts Owed from Group Companies | 2023 | 2022 |
|--|--------------|--------------|
| | £'000 | £'000 |
| Acis Development Services Limited | 73 | 23 |
| Acis Management Limited | - | 291 |
| Acis LLP | - | 1 |
| Acis Compliance Limited | 165 | 0 |
| Prime Reporting and Monitoring Limited | - | 0 |
| Riveride Finance and Treasury Services Limited | - | - |
| Commercial Interest Company | 112 | 9 |
| Commercial Finance Partnership Commercial Interest Company | 120 | - |
| | 470 | 2,309 |

| Amounts Owed to Group Companies | 2023 | 2022 |
|--|--------------|--------------|
| | £'000 | £'000 |
| Acis Development Services Limited | 1,510 | 1,292 |
| Acis LLP | - | 19 |
| Acis Compliance Limited | 140 | - |
| Prime Reporting and Monitoring Limited | - | 20 |
| Riveride Finance and Treasury Services Limited | - | - |
| Commercial Interest Company | 16 | 33 |
| | 1,666 | 2,329 |

Other Intra Group Charges

Other intra group charges are payable to the companies from the United Kingdom and relate to the following:

Intra Group Interest Charges

Intra group interest is accrued between the companies to the United Kingdom at the agreed commercial rate

Gift Aid

During the year to 31 March 2019 Acis Group Limited entered into a gift aid deed with Acis Management Limited and Acis Development Services Limited.

On March 2023 Acis Development Services Limited deeded a gift aid payment to the companies on 31/03/2023.

On March 2023 Acis Management Limited deeded a gift aid payment to the companies on 09/03/2023.

On March 2023 Riveride Finance and Treasury Services Limited deeded a gift aid payment to the companies on 02/03/2023.

Notes to the Financial Statements

For the year ended 31 March 2023

31. Analysis of Changes in Net Debt

The Group analysed the changes in the Group's net debt movements

| | Group | | | At End of Year £'000 |
|------------------|--------------------------------------|---------------------|--------------------------------|-------------------------|
| | At Beginning of the year £'000 | Cash Flows £'000 | Non-cash Movements £'000 | |
| Group's net debt | 3,401 | (1,080) | - | 2,321 |
| Debt raised | (16,633) | 15,000 | - | (1,633) |
| Debt repaid | (156,517) | (27,834) | (34) | (184,385) |
| | (169,749) | (13,914) | (34) | (183,697) |

| | Association | | | At End of Year £'000 |
|------------------------|--------------------------------------|---------------------|--------------------------------|-------------------------|
| | At Beginning of the year £'000 | Cash Flows £'000 | Non-cash Movements £'000 | |
| Association's net debt | 1,507 | 242 | - | 1,749 |
| Debt raised | (16,633) | 15,000 | - | (1,633) |
| Debt repaid | (156,517) | (27,834) | (34) | (184,385) |
| | (171,643) | (12,592) | (34) | (184,269) |

Notes to the Financial Statements

For the year ended 31 March 2023

32. Grant and financial assistance

| | Social Housing Grant £'000 | GAP Funding £'000 | 2023 £'000 | 2022 £'000 |
|--|-------------------------------------|-------------------------|---------------|---------------|
| The total amount committed under grant credit and repayable grants received or receivable at 31 March 2023 | | | | |
| Total grant credit at end of period | 1,002 | 12,200 | 13,900 | 12,300 |
| Total amount due on grant at end of period | 3,310 | 0 | 9,100 | 13,000 |
| Repayable grant amount at end of period comprising amount due at end of period | 200 | 0 | 220 | 220 |
| Repayable grant at end of period | 100 | 0 | 100 | 100 |
| and deferred profit | 3,000 | 0 | 3,911 | 3,130 |